# Independent Director, Executives Compensation and Corporate Performance-Correcting Self-Selection Bias by Matching Methods

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# Abstract

Based on data of listed companies on Taiwan Stock Exchange (TWSE) through 2001~2011, this paper examines whether board independence has effects on executive compensation and corporate performance. Existing studies lacked of considering self-selection of board independence in evaluating the effects of board independence on economic consequence. This may incur estimation bias because systematic factors determining firm's introducing independent director also have influences on economic consequence. While Heckman (1979)'s two-step estimation addressed selection duo to unobservables, this paper employs propensity score matching (PSM) from Rosenbaum and Rubin (1983, 1985a,b) to address sample selection duo to observables, and forms two groups of samples, namely, firms with independent director and firms without independent director but share similar characteristics with the former. Empirical evidence from regression estimation shows divergent outcomes under before-matching versus after-matching samples. Before matching, greater degree of board independence is associated with higher profitability and higher level of total and average executive compensation. After matching, outperformance as well as overpay on executive compensation of firm with greater board independence is vanished. After controlling selection bias duo to observables versus unobservables, our evidence concludes that greater board independence is uncorrelated with greater corporate performance and executive compensation overpay.

Keywords: board independence, executives compensation, self-selection bias, propensity score matching

# 1. Introduction

During recent two decades, successive corporate scandals such as Enron, Tyco, and World.Com occurred, highlighted serious shortcomings of oversight by board of directors and external auditor. In recent Asia, corporate scandals are also frequently occurred. Family ownership and corporate groups lead to excessive concentration of equity holdings, insider trading, related-party transactions and earnings false. While conventional wisdom regarded board of director as an important mechanism of internal corporate governance, board of director still also criticized for maintaining familiar relation with the management or CEO that may interfere with the duty of managerial monitoring (Jensen, 1993). Thus, increasing independent director representation on the corporate board to improve board oversight is an innocent prescription.

In 2002, the U.S. Congress passed the Sarbanes-Oxley Act (SOX), and one important component of the SOX Act is to require independence of board's auditing committee. Meanwhile, the New York Stock Exchange and Nasdaq also improved listing rule to increase required percentage of independent director on corporate board and board's committees (for example, auditing, nominating and compensation committee). The Taiwan Stock Exchange (TWSE) amended "Guidelines for the Review and Listing Rules of Securities on TWSE" in February 2002. The new listing rule requires newly-listed companies must employ at least two independent directors and one independent supervisors to contribute their independent and professional function. Firms with larger equity must also delegate independent director (Note 1). According to Su (2010), the ratio of independent director rose slowly (35.2% in 2005 to 37.8% in 2009) for listed companies on TWSE, implies that introducing independent director on the board may not be very well-recognized by all companies.

If a board has independent director, on the surface, crony and economic ties to the management is reduced, thus they are believed to be more willing to challenge CEO or the management than other (gray/inside) director. Fama (1980) argued that independent director performs better on managerial monitoring than gray/inside director because the former has greater incentives to maintain existing reputation in the market for director. Weisbach (1988), Hermalin and Weisbach (1991, 1998), Raheja (2005), Harris and Raviv (2006) and Adams and Ferreira (2007, 2008) indicated monitoring and advising function of director. Monitoring function requires director guarding against managerial harmful behavior for firm such as shirking or fraud. Advising function involves helping the management to form good management decisions. Reputation and professional of independent director enhance functioning of managerial monitoring and advising, thus the board efficiency, quality of managerial decision and other economic outcomes are likely to be better. Firm with independent director tends to have higher ability and capability than others. Firm with independent director tends to have higher ability and thus increase competitive advantage and profitability and decreases risk of company.

On the contrary, Jensen (1993) indicated that because independent director faces limitation in accessing firm specific information, the ability of effective monitoring is weakened. Masulis and Mobbs (2012) found that inside director has better firm information than outside director. Outside directorship at unaffiliated firm by inside director is more beneficiary to shareholders. Harris and Raviv (2008) pointed out that because the shareholding of independent director is relatively small, they lack of strong financial incentive to carefully monitor the management. Harris and Raviv (2008) also indicated that increasing the number of independent director aggravates free-rider problem among independent director. Hermalin and Weisbach (2003) indicated that independent director tends to be obedient to increase the likelihood of retaining board seat and receiving additional board appointment. To sum up, lack of relevant information and financial incentive, free-rider problem and obedience may offset the reputational and advising benefit by independent director.

Empirically, Forker (1992) found that the ratio of independent director enhances the quality and disclosure of financial information and reduces the retention of information by interesting party. Brickley, Coles and Terry (1994) found that appointing independent director has positive effect on operating performance. Elliot and Jacobson (1994), Chen and Jaggi (2000) showed that higher percentage of independent director and director having professional background enhances information disclosure and improves performance. Core, Holthausen and Larcker (1999) found that the relationship between independent director ratio and CEO pay is significantly negative, supports the view that board independence enhances corporate governance. Cotter, Anil Shivdasani and Zenner (1997) found that in M&A activities, target firm with independent director tends to obtain a higher purchase price. Klein (2002) found that firm with higher outside director ratio tends to have less abnormal accruals. Peasnell, Pope, and Young (2005) found that greater number of independent director is related to lower degree of earnings management. Rosenstein and Wyatt (1997) found that company's share price increases significantly following the appointment of independent director. Recent studies could be referred to Fuzi and Julizaerma (2016), Leung, Richardson and Jaggi (2014) and Wang (2014).

However, Bhagat and Black (2002) found that the relationship between board independence and firm performance is significantly negative. Fich and Shivdasani (2006) found that when independent director is busy, monitoring/advising function and board efficiency becomes lower, and the higher the proportion of busy independent director, the lower the corporate performance. Wintoki (2007) and Duchin, Matsusaka and Ozbas (2010) found that when firm's information is difficult to obtain and information disclosure is incomplete, increasing independent director leads to deteriorated performance.

Hermalin and Weisbach (1988) firstly indicated the "endogeneity" of board independence, for example, the board structure often switches when firm changes CEO or confronts poor operation (Note 2). The endogeneity of board independence means that firm with some specific characteristics tends to introduce independent director, and firm without such characteristics tends to have lower degree of board independence. The endogeneity bias occurs because determinants for board independence might also have influences on firm's economic outcome. Specifically, while samples "self-select" to be firm with higher board independence versus firm with lower board independence could be explained by either factors triggering self-selection or marginal impact of board independence on economic outcome. Estimated coefficient of board independence on economic outcome is mixed up with above two influences and is biased in capturing causal effect of board independence on economic outcome.

Tucker (2011) made a clarification on some terms of econometric terminology such as "endogeneity", "selection bias", "selection on unobservables". "Selection bias" potentially occurs as

corporate decisions (e.g. board independence) are non-random and the outcomes of choices not made are never observable. Selection bias due to "selection on observables" arises from sample differences that researchers can observe but fail to control. Selection bias due to "selection on unobservables" arises from the unobservable and thus uncontrolled sample differences that affect corporate decisions and economic consequences (Note 4). It is crucial for researchers to account for the observable and unobservable differences between a selected control firm and the ideal control firm in evaluating treatment effects (effect of board independence on economic outcomes). Absent controls for these differences, selection bias, which is one form of endogeneity problem, can lead to inappropriate inference about treatment effect. "Endogeneity" means that the covariates are correlated with the error term (Wooldridge, 2002) and thus endogeneity exists in cases of selection on observables and selection on unobservables as well as in other omitted-correlated-variable situations (Tucker, 2011).

Addressing selection bias due to unobservables follows Heckman (1979)'s two-stage estimation such that treatment choice (board independence) is binary and the policy outcomes depend on a linear combination of observable and unobservable factors. More specifically, this approach estimates the choice model in the first stage, and then restricts unobservables to multivariate normal distributions to derive bias correction term (Inverse Mills Ratio), and then adds this bias correction term in the second-stage regression (Tucker, 2011). However, Because Inverse Mills Ratio is derived from truncated binormal distributions, it is only appropriate if the first-stage choice decision is modeled in probit, and the second stage outcome is modeled in a linear regression, and if the unobservables in the two stages are bi-normally distributed. The success of mitigating selection bias depends on model specification and variable measurement and estimation result is very sensitive to model specifications of two stages (Tucker, 2007).

Addressing selection bias due to observables by matching a participant (board with independence) with a non-participant (board without independence) with similar observable characteristics (such as firm size, sales growth and industry) is also well-applied in economics, finance and accounting research (Note 5). Despite as the number of matching dimensions grows indeed incurs difficulty on matching, aggregating all matching covariates into one score by a likelihood function overcome this multi-dimensionality matching problem. Matching by an aggregate score of treatment propensity, Propensity Score Matching (PSM), is proposed by Rosenbaum and Rubin (1983, 1985a,b) and involves two steps: the first step is to estimate the probability function of being treated for all samples by observable characteristic variables, and then obtain estimated probability (propensity score) of being treated for each samples (treated and untreated). Second, for each treated sample (for examples, firm with board independence), samples in the untreated (firm without board independence) are selected as matched samples according to the closeness of the propensity score.

The purpose of this study is to investigate the effect of board independence on executive compensation and corporate performance. This is particularly important because recent studies have revealed that the quality of managerial decisions can significantly affect the prosperity of the companies and can help the firms to become more competitive in the markets (Riasi, 2015). To study the effect of board independence, the best research design is to compare the outcome of independent board versus not independent board for a given firm at given point of time, however, for a given firm, we can observe the board condition with independence but not the board condition without independence at the same time. To overcome this problem, the second best research design is to select a control firm (firm without board independence) that is as identical as possible to the treated (firm without board independence), except for the control did not join the treatment. As mentioned above, selection bias occurs when the researcher fail to control for observable as well as unobservable differences between treated and control. The main purpose of this paper is to mitigate selection bias when evaluating the effect of board independence on executive compensation and corporate performance. The sample is listed firms on Taiwan Stock Exchange (TWSE) and the data is ranged from 2001 to 2011.

While Heckman's two stage estimation is well-documented and familiar in the existing studies, the focus of this paper is on introduction of matching methods (Rubin, 1973, 1977) and Propensity Score Matching (Rosenbaum & Rubin, 1983; 1985a,b). Four matching algorithms, *Nearest, Caliper, Mahala* and *Mahala Caliper* are used to match the observable financial characteristics of two groups firms (with/without independent director) to correct for selection bias due to selection on observables (Note 6). The concept behind these matching algorithms is to find counterfactual samples for treated samples, namely, samples sharing similar financial characteristics (likelihood to be treated) with the treated (firm with board independence) but without being treated. By analyzing after-matching samples, harassment by selection bias of effect of board independence on executive compensation and corporate performance could be mitigated.

Our finding generally shows that, without matching, even considering several control factors in regression, firm with board independence still has higher total and average executive compensation and better corporate

performance. After matching, evidence of outperformance of firms with greater degree of board independence is almost vanished, so does higher average amount of executive compensation. Heckman's (1979) two-stage estimation obtains similar results.

The paper is organized as followed. Next section briefly introduces basic concept and implementation of matching and propensity score matching. Section 3 describes variables, data econometric model. Section 4 reports the empirical result and the final section is conclusion.

# 2. Matching Theory and Propensity Score Matching

#### 2.1 Basic Concept of Matching Theory

Matching theory is developed to address the sample selection bias due to sample selection on observables. Following Dehejia and Wahba (2002), let  $Y_{i1}$  denote the value of outcome variable (executive compensation or corporate performance) for firm i when it is subject to treatment (with board independence),  $y_0$  is the value of outcome of firm i when it is exposed to the control (without board independence). The outcome difference between  $Y_{i1}$  and  $Y_{i0}$  is regarded as treatment (or experimental) effect of board independence on outcome variable. Specifically,  $\tau_i = Y_{i1} - Y_{i0}$  is treatment effect of board independence for firm *i*. Under numerous firm i, expected treatment effect over the treated population is (we omit subscript i below for simplicity):

$$\tau|_{T=1} \equiv E(\tau|T=1) = E(Y_1 - Y_0|T=1) = E(Y_1|T=1) - E(Y_0|T=1)$$

where  $\tau|_{T=1}$  is average (expected) treatment effect on the treated (ATET), and T=1 if the sample is subject to treatment and T=0 if the sample exposed to the control. As mentioned in previous section, the basic problem in identifying ATET is that we can observe  $Y_{i1}$  but not  $Y_{i0}$  when firm *i* is treated (T=1) at a given point of time, so we can estimate  $E(Y_1|T=1)$  but not  $E(Y_0|T=1)$ . Nevertheless, researcher can still observe  $Y_{i0}$  as long as firm *i* is exposed to the control (T=0). While  $E(Y_0|T=0)$  can be estimated, use  $E(Y_0|T=0)$  to replace  $E(Y_0|T=1)$  is the second best, thus  $\tau|_{T=1}$  is proxy by:

$$\tau^{d} \equiv E(Y_{1}|T=1) - E(Y_{0}|T=0)$$

If the treated and control groups do not systematically different except for one is treated and the other is untreated, then they are regarded as drawn from same population, that's  $Y_1, Y_0 \perp T$ , where  $\perp$  symbolizes for statistical independence. Under this situation,  $E(Y_0|T=1) = E(Y_0|T=0)$ , in terminology of Rubin (1973), Ignorability of Treatment Condition (ITC) is satisfied, and thus  $\tau^d = \tau |_{\tau=1}$ . Otherwise, treated and control groups are considered to be drawn from different population, and  $\tau^d$  is a biased proxy estimator for  $\tau|_{\tau=1}$ , the difference from  $\tau^{d}$  to  $\tau|_{\tau-1}$  is the selection bias:

$$\begin{aligned} \tau^{d} - \tau \big|_{T=1} &= [E(Y_{1} | T=1) - E(Y_{0} | T=0)] - [E(Y_{1} | T=1) - E(Y_{0} | T=1)] \\ &= E(Y_{0} | T=1) - E(Y_{0} | T=0) \end{aligned}$$

Practically, if we can choose a control firm from untreated group based on similar observable characteristics such as the same industry and has the closest firm size to the treated firm,  $\tau^d$  produces the best estimate of ATET (Rosenbaum & Rubin, 1983; Zhao, 2004).

#### 2.2 Dimension Reduction through Propensity Score

When the number of observable characteristics increases, the chance of finding exact control matching for each treated sample is decreasing. In other words, it is more difficult to find a control having exactly same observable characteristics as a given treated sample. Rosenbaum and Rubin (1983, 1985a,b) suggested to use the likelihood to be treated, propensity score, the conditional probability of being treated given a set of characteristic covariates, to reduce the dimension of matching.

Let P(X) be the probability of treated sample,

$$P(X) = P(T = 1|X) = E(T = 1|X)$$
  

$$Y_i, Y_i \perp T|X \implies Y_1, Y_0 \perp T|P(X)$$
  

$$\tau \Big|_{T=1} = E_{P(X)} \Big[ \tau^d \Big|_{T=1, P(X)} \Big]$$

The ITC (Rubin, 1973) extends to using of propensity scores. Selection bias is mitigated as well as dimensionality of matching (Note 7). However, using PSM to draw statistical inference is restricted to firms whose observable characteristics can be matched in both treated and control samples.

## 2.3 Matching Algorithm

Given observable characteristics X and propensity scores P(X) for treated (firm with board independence) and control samples (firm without board independence), a specific sample of treated firm is paired with one or more control samples by following matching criterions.

Define sample *i* is subject to treatment and sample *j* is exposed to the control, and propensity score of sample *i* and *j* are  $P_i$  and  $P_j$ , respectively. Nearest-Neighbor Matching (*Nearest* hereafter), matches each treated sample to one control sample such that two samples have smallest difference in propensity score,

$$C(P_i) = \min_i |P_i - P_j|$$

where C(P) is a set of control sample which the propensity score is the closest with treated sample *i*.

Second, Caliper Matching (*Caliper* hereafter), matches each treated sample to control sample such that propensity score difference is within a pre-specified number. In other words, as long as  $|P_i - P_j| < \eta$ , sample *j* is contained in the  $C(P_i)$  set. While the number of control samples in  $C(P_i)$  is arbitrary under Caliper Matching (Note 8), there is only one sample in the  $C(P_i)$  under Nearest-Neighbor Matching.

Third, the Mahalanobis Metric Matching (*Mahala* hereafter). Based on observable characteristics, Mahalanobis Distance (MD) computes an single measurement of distance between treated i and control j without using of propensity score yet still solve multi-dimensionality problem in matching. Mahalanobis Distance (MD) is calculated as:

$$d(i, j) = (u - v)^T C^{-1} (u - v)$$

where u and v are vectors of observable characteristics of treated sample i and control sample j, respectively. C is variance-covariance matrix of observable characteristics. While the MDs for each pair of treated i and control j are obtained, match each treated sample to a control sample such that their MD is smallest.

Fourth, Mahalanobis Metric Matching with Caliper (*Mahala Caliper* hereafter) matches each treated sample to control samples with MDs of each other are within a pre-specified number. Specifically, as long as  $d(i, j) < \eta$ , control *j* is matched for treated *i*.

#### 2.4 Verification of Matching Effectiveness

After matching, we have original treated samples and matched-control samples. How sure are we about observable characteristics are not different between treated samples and matched-control samples? We can verify the effectiveness of matching by examining the null hypothesis of  $H_0:(\bar{X}_i - \bar{X}_j) = 0$ , where  $\bar{X}_i$  and  $\bar{X}_j$  are sample means of a given characteristic variable of treated sample *i* and control sample *j*, respectively. Matching is effective if the null is not rejected.

Second, we can compute the following,

$$\frac{(\overline{X}_{iB} - \overline{X}_{jB}) - (\overline{X}_{iA} - \overline{X}_{jA})}{(\overline{X}_{iB} - \overline{X}_{jB})} \times 100$$

where  $\bar{x}_{iB}$  and  $\bar{x}_{jB}$  are the means of observable characteristics of treated and control samples before matching, respectively.  $\bar{x}_{iA}$  and  $\bar{x}_{jA}$  are the means of observable characteristics of treated and control samples after matching, respectively. Greater percentage means that the degree of mean difference reduction in a given observable characteristics is larger through matching and thus the matching effectiveness is higher.

#### 3. Variables and Econometric Model

#### 3.1 Board Independence

The Taiwan Stock Exchange (TWSE) amended the "Guidelines for the Review and Listing Rules of Securities on TWSE" in February 2002. The new listing rule requires listed company on TWSE set at least two independent directors and one independent supervisor to exert independent monitoring and professional advising function. Since January 1, 2007, according to the Article 14 of the "Securities and Exchange Act", financial firms and firms with paid-in capital up to 50 billion NTD (or above) must set at least two independent directors and

independent director ratio (number of independent director divided by total number of director) cannot be less than 20%. In 2011, listed-firm on TWSE with paid-in capital up to 10 billion NTD must set at least two independent directors. In 2014, all listed companies are required to set at least two independent directors, and similarly, independent director ratio cannot be less than 20%.

Our research period covers 2001 to 2011. During this period, some firms are newly listed on TWSE after 2002, some firms are forced to set independent director because of either paid-in capital reaches setting requirement or be financial firms. To rule out that firm's introducing independent director is forced by government regulation, samples of firm that are listed on TWSW after February 2002, samples of firms that are forced to set independent director and financial firms are all deleted from our samples.

To measure board independence, three measures are employed, first, a dummy variable to proxy board independence,  $ID_d$ , where the firm has at least one independent director,  $ID_d$  is equal to 1, and 0 otherwise. Second, the total number of independent director,  $ID_num$ . Third, independent director ratio,  $ID_r$ , the number of independent director divided by total number of director.  $ID_d$  equal to 1, higher  $ID_num$  and  $ID_r$  represent that firm has greater degree of board independence. The data of the number of independent director and total number of director come from the Taiwan Economic Journal (TEJ), yearly ranged from 2001 to 2011.

# 3.2 Self-Selection Factors and Propensity Score Function

To correct for selection bias due to selection on observables, recall that several factors act as determinants of board independence. Chen and Lin (2011) have indicated that firm's ownership structure and financial characteristics have influence on firm's decision on introducing independent director (other than regulated by government rules). First, outside block shareholder tends to have higher capability and incentive on monitoring the management to enhance corporate performance and reduce executive overpay (Oviatt, 1988; Agrawal & Mandelker, 1990). Jensen (1993) proposed the *alignment hypothesis* that when outside block shareholding is high, their personal interest and risk are more linked with firm's performance, thus they have higher incentive to monitoring (Fama and Jensen, 1983), establishment of *alignment hypothesis* implies that firm's demand on independent director (to monitoring the management) increases as outside block shareholding (*Outside*) increases. Alternatively, Gordon and Pound (1993) proposed the *enchantment hypothesis* such that outside block shareholders have their own private interest and are reluctant to be monitored by independent director. Establishment of *enchantment hypothesis* implies that firm's demand of *enchantment hypothesis* implies that firm's demand of *enchantment hypothesis*.

Second, while institutional investor tends to have greater professional knowledge and lower cost of monitoring, firm with higher institutional investor's shareholding (*Insthold*) tends to have more effective managerial oversight (Pound, 1988; McConnell & Servaes, 1990). Similarly, establishment of *alignment hypothesis* (Jensen, 1993) implies that firm's demand on independent director (to monitoring the management) increases as institutional investor shareholding (*Insthold*) increases. Alternatively, establishment of *enchantment hypothesis* (Gordon & Pound, 1993) implies that firm's demand on independent director decreases as institutional investor shareholding (*Insthold*) increases.

Third, greater insider shareholding (*Inside*) reduces agency cost and enhances performance (Jensen, 1993). Similarly, establishment of *alignment hypothesis* (Jensen, 1993) implies that firm's demand on independent director (to monitoring the management) increases as insider shareholding increases. Alternatively, establishment of *enchantment hypothesis* (Gordon & Pound, 1993) implies that firm's demand on independent director decreases as insider shareholding increases.

Chen and Lin (2011) also indicated that some financial characteristics act as determinants of board independence. First, firm's profitability (*Profit*), proxied by returns on equity, has influences on firm's decision on introducing independent director. *Self-selection hypothesis* predicts independent director is more willingness to be employed by firm with greater profitability due to better pay or lower risk. Thus, firm with greater profitability tends to have greater degree of board independence. On the contrary, *performance improvement hypothesis* predicts that firm with bad performance tends to search for independent director to play managerial monitoring and advising function.<sup>9</sup> Thus, firm with greater profitability tends to have smaller probability of introducing independent director.

Second, size (*Lnasset*), acts as one determinant of firm's introducing independent director. O'Reilly, McDonnell, Winograd, Gerson, and Jaenicke (1998) indicated that firm with larger size tends to have superior inside control system and monitoring mechanism, so the demand of introducing independent director is lower. However, Watts and Zimmerman (1986) proposed that firm with larger size received greater public attention by government and

investors. Candidates of independent director themselves are also likely to accept the offer from large firm because of higher reputation. Therefore, firm with larger size tends to have greater degree of board independence.

Third, Jensen and Meckling (1976) and Sengupta (1998) proposed that creditor also plays monitoring function and can be a substitute for independent director on managerial monitoring. Thus, higher debt ratio (*Debt*) is associated with lower probability of introducing independent director. On the other hand, firm with higher debt ratio tends to have greater bankruptcy risk and need independent director to exert their managerial monitoring and advising function. Thus, higher debt ratio is associated with greater degree of board independence.

Based on Rosenbaum and Rubin (1983, 1985a,b), use of propensity score matching requires estimating the propensity scores function based on the Probit model, which is

$$probit(ID\_d_{i,t} = 1) = \beta_0 + \beta_1 Outside_{i,t} + \beta_2 Insthold_{i,t} + \beta_3 Inside_{i,t} + \beta_4 \operatorname{Pr}ofit_{i,t} + \beta_5 Lnasset_{i,t} + \beta_6 Debt_{i,t} + \varepsilon_{i,t}$$

where *ID\_d* is equal to 1 if the sample firm has at least one independent director, and 0 otherwise. *Outside* is outside block shareholding, defined as the number of shares hold by outsider (not director, supervisors, managers and CEOs) block shareholders (more than 5%) divided by total number of shares outstanding. *Insthold* is institutional investor's shareholding, defined as the number of shares hold by institutions (including domestic financial institutions, foreign Financial Institutions, domestic trust funds and offshore trust funds) divided by total number of shares outstanding. *Inside*, insider's shareholding, defined as the number of shares should by insiders (including director, supervisor and managers and CEOs) divided by total number of shares outstanding. *Profit*, firm's profitability, proxied by returns on equity. *Lnasset*, proxy for firm size, defined as natural logarithm of total assets. *Debt*, debt ratio, defined as firm's total liability divided by total equity. The mnemonics and definition of variable are reported in Table 1.

Variable	Definition
ID_d	A dummy variable which equal to 1 if firm has at least one independent director. Otherwise, it is equal to 0.
ID_num	The number of independent directors.
ID_r	The number of independent director divided by total number of director.
Quitaida	The number of share hold by outsider (not director, supervisors, managers and CEOs) block shareholders
Ouisiae	(more than 5%) divided by total number of shares outstanding.
Ingthold	The number of share hold by institutions (including domestic financial institutions, foreign Financial
ากรเทอเน	Institutions, domestic trust funds and offshore trust funds) divided by total number of share outstanding.
Incida	The number of share hold by insiders (including director, supervisor and managers and CEOs) divided by total
Instae	number of share outstanding.
Profit	Returns on equity, after-tax net income divided by total equity
Lnasset	Natural logarithm of total assets
Debt	Total liability divided by total equity
Rd	Research and development expense divided by net sales
Salesgrowth	The annual growth rate of net sales
CDdummy	A dummy variable such that as long as a firm pays cash dividend, it is equal to 1, and 0 otherwise.
MTB	The ratio of market value to book value of common equity.
StockRet	Standard deviation of firm's daily stock returns.
ExecuPayT	Total amount of executive compensation
Excau Day A	Total amount of executive compensation divided by the number of managers (including CEO) who receives
ExecutuyA	compensation.
ExecuPayR	The ratio of total amount of executive compensation to firm's earnings.
Board	The number of directors
CEOhold	The number of shares hold by CEO divided by total number of shares outstanding
Pladaa	The average pledge ratio of all directors, where pledge ratio is defined as the number of share pledged by a
1 leuge	director divided by the number of share holds.
Age	The number of year since company's establishment
YD	A vector of yearly dummy variable
IND	A vector of industry dummy variable

Table 1. Mnemonics and definition of variables

Note. The definition of variables comes from the Taiwan Economic Journal (TEJ).

#### 3.3 Econometric Model

This paper employs two ways to examine the effects of board independence on executive compensation and corporate performance. First, test of mean difference of specific outcome between two groups of samples, namely, firms with independent director and firms with independent director. The test is based on five pairs of samples. One pair is before-matching samples and four pairs are after-matching samples based on four matching algorithms. Bootstrapping methods with 1,000 repetitions are used to establish critical values to judge the statistically significance of the mean difference between two groups of samples.

Second, relating outcome variable to board independence and other control variables by multiple regression. To examine the effect of board independence on corporate performance, we run the following regression:

 $\begin{aligned} \Pr{ofit_{i,t} = \beta_0 + \beta_1 ID_{i,t} + \beta_2 \ln{asset_{i,t}} + \beta_3 Debt_{i,t} + \beta_4 Salesgrowth_{i,t} + \beta_5 Rd_{i,t}} \\ + \beta_6 Board_{i,t} + \beta_7 CEOhold_{i,t} + \beta_8 Pledge_{i,t} + \beta_9 Insthold_{i,t}} \\ + \beta_{10} Age_{i,t} + \gamma YD + \delta IND + \varepsilon_{i,t} \end{aligned}$ 

where *Profit* is proxied for firm's profitability, measured by returns on equity. *ID* is the measurement of board independence, proxied by three variables,  $ID_d$ ,  $ID_num$  and  $ID_r$ . Based on the existing studies, several variables are controlled for firm's profitability. Total assets (*Lnasset*), controls for scale effect, defined as natural log of total assets. Debt ratio (*Debt*), controls for leverage effect, defined as the ratio of total debt to total equity. Sales growth (*Salesgrowth*), controls for growth opportunity, defined as annual growth rate of net sales. Research and development expense ratio (*Rd*), controls for innovation effect, defined as the ratio of research and development expense to net sales. The age of firm, *Age*, controls for leaning and reputational effect, defined as the number of year since company's establishment (Morck, Shleifer, & Vishny, 1988; Demsetz & Villalonga, 2001; McConnell & Servaes, 1990).

We also incorporate corporate governance variables as controls for firm's profitability. Board size (*Board*), controls for board efficiency, defined as the total number of director. CEO shareholding (*CEOhold*), controls for the effect of CEO's interests-alignment/wealth-enchantment on firm's operating outcomes, defined as the number of shares hold by CEO divided by total number of shares outstanding. Pledge ratio for director's shareholding (*Pledge*), computed by the average pledge ratio of all directors, where pledge ratio is defined as the number of share pledged by a director divided by the number of shares hold. Institutional investor shareholding (*Insthold*), controls for institutional investor's better informational and knowledge on monitoring as well as incentive to enchant minority shareholder's wealth, defined as the number of shares hold by institutional investor divided by shares outstanding (Jensen & Meckling, 1976; Leland & Pyle, 1977; Jensen & Ruback, 1983; Stulz, 1988; Yermack, 1996; Claessens, Djankov, & Lang, 2000, Fich & Shivdasani, 2006).

While data of the research covers 11 years and 18 industries, thus 10 yearly dummies (*YD*) and 17 industrial dummies (*IND*) are also incorporated into the regression equation to control for industry effect and macroeconomic condition on firm's profitability (Cagwin & Bouwman, 2002; Ittner, Lanen, & Larcker, 2002; Jones & Kato, 1995).

To examine the effect of board independence on executive compensation, the regression equation is:

$$\begin{aligned} ExecuPay_{i,t} &= \beta_0 + \beta_1 ID_{i,t} + \beta_2 \ln asset_{i,t} + \beta_3 Debt_{i,t} + \beta_4 CDdummy_{i,t} + \beta_5 \operatorname{Profit} \\ &+ \beta_6 MTB_{i,t} + \beta_7 Stock \operatorname{Re} t_{i,t} + \beta_8 Board_{i,t} + \beta_9 CEOhold_{i,t} \\ &+ \beta_{10} Insthold_{i,t} + \gamma YD + \delta IND + \varepsilon_{i,t} \end{aligned}$$

where *ExecuPay* measures executive compensation, which is proxied by three variables. First, *ExecuPayT*, defined as the total amount of executive compensation. Second, *ExecuPayA*, the average amount of executive compensation, defined as the total amount of executive compensation divided by the number of managers (including CEO) who receives compensation. Third, *ExecuPayR*, defined as the ratio of total amount of executive compensation to firm's earnings. Similarly, in addition to *ID*, other variables are incorporated into the regression equation to control for the effects of size, leverage, dividend payout, operating performance, growth opportunities, idiosyncratic risk and corporate governance on executive compensation (Chen, Yi, & Lin, 2013). *CDdummy* is a dummy variable such that as long as a firm pays cash dividend, it is equal to 1, and 0 otherwise. *MTB* is the ratio of market value to book value of common equity. *StockRet* is standard deviation of firm's daily stock returns. Other variables are mentioned before.

## 4. Empirical Results

## 4.1 Descriptive Statistics

In this research, totally 5,104 firm-year samples, the number of samples with/without independent director are

603 and 4,501, respective. Table 2 reports descriptive statistics. We observe that mean of firm with independent director tends to be lower on *Outside* (17.954% versus 18.252%), *Insthold* (37.439% versus 38.425%), *Inside* (22.435% versus 24.029%) and *Debt* (71.857% versus 101.61%) than firm without independent director. On average, firm with independent director tends to have higher *Profit* (8.4623% versus 3.5623%) but share similarity on *Lnasset* (15.776% versus 15.762%) with firm without independent director. Gordon and Pound, 1993) mentioned that outside block shareholder, institutional investor and insider shareholder have own private interest and are reluctant to be monitored by independent director. The result here shows that firm with independent director has lower outside and inside shareholding and lower institutional shareholdings, and thus consistent with *enchantment hypothesis*. Firm with independent tends to have better profitability, and the result is consistent with *self-selection hypothesis*. Firm with independent tends to have lower debt ratio, the result consists with Jensen and Meckling (1976) and Sengupta (1998). Totally, the evidence of difference on observables between firm with/without independent director shows that potential sample selection bias is exist.

Higher mean on *Profit* of firm with independent director represents that more profitable firm tends to have greater degree of board independence. We also observe that, on the average, firm with independent director has higher *ExecuPay*T (40994 and 27371) and *ExecuPayA* (5233.7 versus 4243.3). Yet, firm with independent director tends to pay less in terms of total pay to firm's earnings (*ExecuPayR*: 11.612% versus 14.429%).

Table 3 reports pair-wise Pearson correlation coefficients. We observe that, first, correlations between three proxies for board independence and *Outside*, *Insthold* and *Inside* are negative, and some them are significant and none of them is significantly positive. Second, correlations between three proxies for board independence and *Profit* are all significantly positive. Third, correlations between three proxies for board independence and *Debt* are all significantly negative. *ID\_num* and *Lnasset* are positively correlated. Overall, the result of Table 3 is consistent with comparison for descriptive statistics.

## 4.2 Sample Matching

Table 4 presents the Probit estimation result of propensity score function. Estimated coefficient of *Inside* is negative and significant (-0.005), yet estimated coefficients of *Outside* and *Insthold* are negative but insignificant. Estimated coefficients of *Profit* and *Debt* are significantly positive and negative, respectively, means that firm with superior and lower debt ratio tends to introducing independent director. Give estimated propensity score function, for each sample, estimated probability (propensity score) of introducing independent director is obtained.

Table 5 reports mean difference on observables for sample selection. While whole samples are used in Table 2, only matched samples (have complete data on six observables) are employed here. While before matching, mean difference on *Inside*, *Profit* and *Debt* between firms with versus without independent director are significant, means of two groups of firm become approximately equal. Under four pairs of after-matching samples, differences in mean on six observables are insignificantly different from zero and magnitude of mean differences are also reduced (Note 10). However, the number of matching samples through *Mahala Caliper* matching is only five.

Table 6 reports percentage changes in mean difference of observables through sample matching. Because the average percentage changes in mean difference are 80.3% and 72.7% under *Mahala* and *Mahala Caliper* matching, they are regarded as more effective than another two. However, effective matching is not without cost. As mentioned before, the number of matched samples is substantially reduced under *Mahala Caliper* matching. The Nearest and *Caliper* matching are less effective matchings because of lower average percentage changes in mean difference during matching. Nevertheless, the number of observation did not largely decrease and still kept as 589 and 588. Overall, there is a trade-off between the effectiveness of matching and the degrees of freedom after matching.

		D1 A A	11.0 1 -		Panel B.	Samples w	ith at leas	st one Ind.	Den al C. Samuelas anith and Ind. Dimession			
Variable		Panel A. A	li Sample	es		Dire	ctor		Panel C	. Samples w	ithout Ind.	Director
	Mean	Ste. Dev.	Min.	Max.	Mean	Ste. Dev.	Min.	Max.	Mean	Ste. Dev.	Min.	Max.
ID_d	0.1244	0.3301	0.0000	1.0000	1.0000	0.0000	1.0000	1.0000	0.0000	0.0000	0.0000	0.0000
ID_num	0.2161	0.6276	0.0000	4.0000	1.7380	0.7229	1.0000	4.0000	0.0000	0.0000	0.0000	0.0000
ID_r	3.1963	9.2845	4.7600	60.000	25.692	10.723	4.7600	60.000	0.0000	0.0000	0.0000	0.0000
Outside	18.215	11.868	0.0000	81.330	17.954	11.719	0.0000	73.510	18.252	11.890	0.0000	81.330
Insthold	38.303	21.975	0.0000	98.390	37.439	22.264	0.6300	97.070	38.425	21.933	0.0000	98.390
Inside	23.831	13.980	0.1900	95.330	22.435	13.381	1.2300	79.850	24.029	14.053	0.1900	95.330
Profit	4.1741	19.271	-240.55	233.71	8.4623	15.251	-140.97	64.270	3.5623	19.704	-240.55	233.71
Lnasset	15.764	1.1851	11.700	20.170	15.776	1.2873	13.430	20.170	15.762	1.1700	11.700	19.960
Debt	97.892	288.70	1.2900	11451.4	71.857	56.101	4.2800	373.89	101.61	307.71	1.2900	11451.4
Rd	1.8525	3.8774	0.0000	80.340	3.562	4.8656	0.0000	34.330	1.6090	3.6515	0.0000	80.340
Salesgrowth	30.732	1119.9	-134.40	75718.5	10.798	51.962	-134.40	991.69	33.578	1197.0	-100.00	75718.5
CDdummy	0.6162	0.4864	0.0000	1.0000	0.7114	0.4535	0.0000	1.0000	0.6031	0.4893	0.0000	1.0000
MTB	1.3460	1.0570	0.0400	24.060	1.5313	0.9204	0.2400	6.6900	1.3204	1.0720	0.0400	24.060
StockRet [Value]	2.6598	0.8102	0.5500	6.3200	2.4865	0.6980	0.5700	4.7700	2.6836	0.8217	0.5500	6.3200
ExecuPayT	29104	82054	4.0000	1791128	40994	126951	1204.0	1791128	27371	73120	4.0000	1272779
ExecuPayA	4369.3	6131.0	4.0000	137779	5233.7	9634.9	611.00	137779	4243.3	5426.0	4.0000	89581
ExecuPayR	14.056	93.461	0.0100	3445.5	11.612	40.832	0.0400	505.40	14.429	99.068	0.0100	3445.5
Board	7.2184	2.9805	3.0000	26.000	7.1111	2.3750	4.0000	21.000	7.2336	3.0568	3.0000	26.000
CEOhold	1.1076	2.0965	0.0000	19.930	1.4337	1.9849	0.0000	11.930	1.0613	2.1081	0.0000	19.930
Pledge	14.878	22.232	0.0000	100.00	11.137	18.632	0.0000	87.090	15.409	22.649	0.0000	100.00
Age	32.225	11.822	1.0000	66.000	26.572	10.436	2.0000	62.000	33.028	11.789	1.0000	66.000

# Table 2. Descriptive statistics

Note. Yearly data is ranged from 2001 to 2011. Samples with and without at least one independent director are 603 and 4,501, respectively.

Table	3.	Correl	lation	matrix
Table	3.	Corre	lation	matrix

Variable	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
(1) <b>ID_d</b>	1.0000									
(2) <b>ID_num</b>	0.9139*	1.0000								
(3) <i>ID_r</i>	0.9134*	0.9571*	1.0000							
(4) Outside	-0.0085	-0.0070	0.0004	1.0000						
(5) Insthold	-0.0150	0.0096	-0.0073	0.2463*	1.0000					
(6) Inside	-0.0379*	-0.0261*	-0.0213	-0.1840*	0.3837*	1.0000				
(7) <b>Profit</b>	0.0837*	0.0772*	0.0885*	0.0512*	0.2043*	0.0875*	1.0000			
(8) Lnasset	0.0037	0.0423*	-0.0014	-0.1265*	0.3359*	-0.1097*	0.1690*	1.0000		
(9) <b>Debt</b>	-0.0335*	-0.0301*	-0.0295*	-0.0053	-0.0039	0.0289*	-0.3967*	-0.0146	1.0000	
(10) <b>Rd</b>	0.1662*	0.1352*	0.1396*	-0.1189*	-0.1029*	-0.0729*	-0.0720*	0.0194	-0.0589*	1.0000
(11) Salesgrowth	-0.0067	-0.0063	-0.0062	0.0105	0.0023	0.0022	0.0209	0.0100	0.0009	-0.0128
(12) <b>CDdummy</b>	0.0800*	0.0738*	0.0857*	0.0223	0.2292*	0.1408*	0.4959*	0.1882*	-0.1509*	-0.0056
(13) <b>MTB</b>	0.0702*	0.0556*	0.0723*	0.0955*	0.2552*	0.0789*	0.1554*	0.0670*	0.2662*	0.1030*
(14) StockRet	-0.0846*	-0.0777*	-0.0797*	-0.1063*	-0.2053*	-0.1547*	-0.3168*	-0.1181*	0.1709*	0.0469*
(15) ExecuPayT	0.1370*	0.1876*	0.1448*	-0.0568*	0.1598*	-0.0716*	0.1326*	0.3598*	-0.0281	0.0837*
(16) ExecuPayA	0.1001*	0.1516*	0.1098*	-0.0699*	0.1904*	-0.0697*	0.2281*	0.3468*	-0.0530*	0.0671*
(17) ExecuPayR	-0.0131	-0.0173	-0.0159	-0.0177	-0.0571*	0.0051	-0.1044*	-0.0905*	0.0024	0.0241
(18) <b>Board</b>	-0.0140	0.0188	-0.0528*	-0.1366*	0.1902*	0.0673*	0.0422*	0.3143*	-0.0171	-0.0580*
(19) <b>CEOhold</b>	0.0586*	0.0393*	0.0437*	-0.0660*	-0.1954*	0.0830*	0.0497*	-0.0744*	-0.0388*	0.1014*
(20) <b>Pledge</b>	-0.0635*	-0.0589*	-0.0631*	-0.0094	-0.0133	-0.1506*	-0.1161*	0.1096*	0.0590*	-0.0518*
(21) Age	-0.1804*	-0.1701*	-0.1772*	0.1010*	0.0091	-0.0619*	0.0095	0.0818*	0.0065	-0.2611*

*Note*. This table reports Pearson correlation coefficients among variables. Correlation coefficient followed by an asterisk means that it is at least 10% significantly different from zero.

Table 3. Correlation matrix (cont	inue)
-----------------------------------	-------

Variable	(11)	(12)	(13)	(14)	(15)	(16)	(17)	(18)	(19)	(20)	(21)
(1) <b>ID_d</b>											
(2) <b>ID_num</b>											
(3) <i>ID_r</i>											
(4) Outside											
(5) Insthold											
(6) Inside											
(7) <b>Profit</b>											
(8) Lnasset											
(9) <b>Debt</b>											
(10) <b>Rd</b>											
(11) Salesgrowth	1.0000										
(12) <b>CDdummy</b>	0.0087	1.0000									
(13) <b>MTB</b>	0.0056	0.2338*	1.0000								
(14) StockRet	0.0227	-0.3962*	-0.0388*	1.0000							
(15) ExecuPayT	0.0016	0.1578*	0.1723*	-0.0849*	1.0000						
(16) ExecuPayA	0.0007	0.2342*	0.2495*	-0.0965*	0.8193*	1.0000					
(17) <i>ExecuPayR</i>	-0.0039	-0.1777*	-0.0713*	0.0585*	-0.0240	-0.0330	1.0000				
(18) <b>Board</b>	-0.0160	0.0643*	-0.0378*	-0.1514*	0.0608*	0.0891*	-0.0352*	1.0000			
(19) <b>CEOhold</b>	-0.0089	0.0626*	0.0488*	-0.0025	0.0433*	0.0155	0.0222	-0.0529*	1.0000		
(20) <b>Pledge</b>	0.0273*	-0.1039*	-0.1030*	0.0754*	0.0058	-0.0248	-0.0201	-0.0255*	-0.0831*	1.0000	
(21) Age	-0.0018	0.0283*	-0.1836*	-0.1651*	-0.1453*	-0.1446*	-0.0316	0.1980*	-0.1979*	0.0775*	1.0000

Table 4. Estimation result of propensity score function

Variable	Estimated Coefficients
	-0.6322
Constant	(-1.63)
0.7.1	-0.0027
Outsiae	(-1.17)
x x	-0.0006
Instnota	(-0.41)
nside	-0.0055**
Inside	(-2.56)
	$0.0092^{***}$
Profit	(5.65)
• .	-0.0201
Lnasset	(-0.84)
D.L.	-0.0007**
Debt	(-2.07)
Num. of Observations	4,714
Pseudo $R^2$	0.0165

*Note.* Based on all samples, this table reports Probit estimation of propensity score function. The number in parentheses below estimated coefficients are *t*-statistics. \*\*\*, \*\* and \* denote the significance at the 1%, 5% and 10% levels, respectively.

## 4.3 Univariate Analysis of Corporate Performance and Executive Compensation

Table 7 reports mean difference on corporate performance and executive compensation between samples with versus without independent director. Before matching, three proxies for corporate performance of firm with independent director are significantly larger. Yet, under four pairs of after-matching samples, the evidence of significantly superior on performance for firm with independent director is largely decreased. However, under *Mahala* matching, firm with independent director still perform better on *Profit* and *ROS*. After matching treated sample by control sample with six observables, outperformance on firm with independent director is insignificant.

Before matching, firm with independent director tends to have higher *ExecuPayT* and *ExecuPayA*. Under four pairs of matching samples, the evidence of higher *ExecuPayT* and *ExecuPayA* of firm with independent director is still maintained. After matching treated sample by control sample with six observables, higher total and average pay to executive by firm with independent director is still significant.

Table 5. Mean difference on observables for sample selection: before-matching samples and after-matching samples

	D 1 4	DC		Panel B. After-Matching by Four Algorithms											
	Panel A	. Before Ma	tening		Nearest			Caliper			Mahala		М	ahala Caliper	
Variable	Samples	Samples	Diff. in	Samples	Samples	Diff. in	Samples	Samples	Diff. in	Samples	Samples	Diff. in	Samples	Samples	Diff. in
	with Ind.	without Ind.	Mean	with Ind.	without Ind	l. Mean	with Ind.	without Ind.	Mean	with Ind.	without Ind.	Mean	with Ind.	without Ind.	Mean
	Director	Director	(t-value)	Director	Director	(t-value)	Director	Director	(t-value)	Director	Director	(t-value)	Director	Director	(t-value)
0	18 000	19 207	-0.2970	10.000	19 5 4 2	-0.5420	-0.5420	19 5 ( )	-0.5570	19.000	17 907	0.1030	15 905	15 925	-0.0300
Outside	18.000	18.297	(-0.57)	18.000	18.542	(-0.81)	18.005	18.562	(-0.83)	18.000	17.897	(0.15)	15.805	15.855	(-0.01)
Insthold	27 102	27.046	-0.8440	27 102	27 202	-0.2010	27 120	27 202	-0.1720	27 102	26 860	0.2330	50 159	59.235	-0.0770
Institutu	57.102	37.940	(-0.88)	37.102	37.303	(-0.16)	37.130	50 57.502	(-0.14)	57.102	50.809	(0.18)	39.138		(0.00)
Incida	22 545	24.014	·1.4690**	22 545	21 505	0.9500	22 572	21 592	0.9900	22 5 4 5	<u></u>	0.2630	20.882	29.895	-0.0130
mside	22.343	24.014	(-2.40)	22.343	21.395	(1.25)	22.373	21.303	(1.30)	22.343	22.282	(0.34)	29.002		(0.00)
Drofit	9 1672	2 6068	1.8555***	9 1622	7.0670	0.4944	o 2726	7 8600	0.5036	Q 1672	7 0722	0.4890	4 8000	5 1150	-0.2250
FIOII	8.4025	3.0008	(5.77)	8.4023	7.9079	(0.56)	8.5720	7.8090	(0.57)	8.4025	1.9755	(0.58)	4.8900	5.1150	(-0.05)
Incode	15 776	15 762	0.0130	15 776	15 790	-0.0040	15 775	15 777	-0.0020	15 776	15 774	0.0020	15 520	15 5 4 9	-0.0180
Liiasset	13.770	15.705	(0.25)	13.770	15.780	(-0.05)	13.775	15.777	(-0.04)	13.770	15.774	(0.03)	15.550	15.548	(-0.01)
Daht	71 057	100.08	·29.123**	71 957	70 412	1.4440	71.940	70 486	1.3630	71 957	69 076	3.7810	24 222	25 722	-1.3900
Debt	Debt 71.857	7 100.98	(-2.30)	/1.03/	70.415	(0.43)	/1.049	/0.460	(0.40)	/1.03/	08.070	(1.25)	24.333	23.123	(-0.17)

*Note.* This table reports mean and difference in mean for six observables determining board independence. Panel A is based on before matching samples, and the number of samples with and without independent director are 60 and 4,501, respectively. Panel B reports the result under four matching algorithms and the number of samples with independent director and after-matching sample without independent director are 589, 589, 589 and 4. The *t*-statistics are presented in parentheses. \*\*\*, \*\* and \* denote mean difference is significantly different from zero at the 1%, 5% and 10% levels, respectively.

T 11 ( D	1 .	1.00	C 1 11	.1 1	1 . 1 .
Lable 6 Percentag	e changes ir	mean difference	of observables	through cam	nle matching
rable 0. refeemag	c changes n			unougn sam	pic matching
				<i>i i i i i i i i i i</i>	

V	Matching Algorithm							
variable	Nearest	Caliper	Mahala	Mahala Caliper				
Outside	-82.5	-87.4	65.5	89.9				
Insthold	76.1	79.6	72.5	90.8				
Inside	35.3	32.6	82.1	99.1				
Profit	89.8	89.6	89.9	95.4				
Lnasset	70.0	80.4	84.5	-34.5				
Debt	95.0	95.3	87.0	95.2				
Average	47.3	48.4	80.3	72.7				

*Note.* This table reports percentage changes in mean difference of six observables through sample matching Larger percentage change is associated with more effective matching.

Table 7. Mean	difference of	n corporate	performance	and	executive	compensation	between	samples	with	and
without indepen	dent director									

37 . 11	D.C. M. (11)		After-Matching b	y Four Algorithm	S
Variable	Before Matching	Nearest	Caliper	Mahala	Mahala Caliper
D Ct	4.8554***	0.4944	0.5036	$0.4890^{*}$	-0.2250
Proju	(5.77)	(0.83)	(0.84)	(1.92)	(-0.44)
<b>D</b> O 4	$2.7708^{***}$	0.6755	0.7463	0.4696	-1.0750
KOA	(7.26)	(1.46)	(1.62)	(1.58)	(-1.29)
DOG	3.1407***	0.0640	0.1169	3.1470****	2.5650
ROS	(3.71)	(0.05)	(0.10)	(3.12)	(1.37)
F	22119.7***	17524.4***	17853.1***	15666.6***	2136.5**
ExecuPayT	(7.38)	(2.72)	(2.84)	(2.69)	(2.22)

En a au Dau A	1505.38***	578.512	640.928	866.785*	1068.5**
ЕхесигауА	(5.46)	(1.01)	(1.17)	(1.79)	(2.16)
<b>FDD</b>	-3.2663	2.7056	2.7056	1.8544	NT A
ExecuPayĸ	(-0.57)	(0.34)	(0.32)	(0.63)	N.A

*Note.* This table reports mean difference on three corporate performance (*Profit, ROA* and *ROS*) and three proxies for executive compensation (*ExecuPayT*, *ExecuPayA* and *ExecuPayR*) between samples with and without independent director. The bootstrap *t*-statistics are presented in the parentheses by repeating sampling 1,000 times. \*\*\*, \*\* and \* denote that mean difference is significantly different from zero at the 1%, 5% and 10% level, respectively. The N.A means that we lack of data on *ExecuPayR* after matching.

## 4.4 Multivariate Analysis

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Table 8 reports the OLS estimation result of the effect of introducing independent director on corporate performance. We hierarchically estimated multiple regression equation and did not report estimated coefficient on constant (Note 11). Before matching, no matter which model is employed, the estimated coefficient of  $ID_d$  is all significantly positive. After controlling other factors for operating performance, firm's introducing independent director is still associated with superior performance. Coefficients on controls generally show that firm with large scale, lower debt ratio, lower R&D ratio, higher sales growth, smaller board size, higher CEO shareholding, lower pledge ratio and higher institutional shareholding tends to perform better on profitability.

The effect of introducing independent director on performance altered under four pairs of after-matching samples. No matter which matching algorithm is used and regardless of which model is estimated, all estimated coefficients on  $ID_d$  are insignificant, means that after matched sample for treated firm by control firm with similarity on ownership structure (*Outside*, *Inside* and *Insthold*) and firm characteristics (*Profit*, *Lnasset* and *Debt*), significant outperformance of treated firm is vanished. The explanation is quite intuitive. The estimation result of propensity score function shows that more profitable firm tends to introducing independent director. We matched treated firm by control firm with similar on profitability (and other dimensions), thus the difference on profitability of treated firm and after-matching control firm is surely vanished.

Table 9 reports the OLS estimation result of the effect of the number of independent director on corporate performance. We observe that before matching, all coefficient of *ID\_num* are significantly positive, means that greater number of independent director is associated with better performance. Coefficients on controls are generally consistent with the result in previous table. Under four pairs of after-matching samples, regardless of which model is estimated, coefficient on *ID\_num* is insignificant, means that increasing the number of independent director helps little about firm performance. Explanation is intuitive and similar as before.

Table 10 reports the OLS estimation result of the effect of independent director ratio on corporate performance. We observe that before matching, all coefficient of  $ID_r$  are significantly positive, means that greater independent director ratio is correlated with better performance. Under four pairs of after-matching samples, significantly positive coefficient on  $ID_r$  is still exist. Evidence of significantly positive effect on corporate performance is more frequent on  $ID_r$  than  $ID_d$  and  $ID_num$ . Recall that in Taiwan, the Article 14 of the "Securities and Exchange Act" requires that financial firms and firms with paid-in capital up to 50 billion NTD (or above) must set at least two independent directors and the independent director ratio cannot be less than 20%. If the board size is relative large than the number of independent director, independent monitoring and advising function of the latter is diluted and limited. That's why independent director ratio, instead of the number of independent director, has larger and more significant effect on performance.

Table 11 reports estimation result of the effect of board independence on executive compensation. Board independence is proxied by *ID\_d*, *ID\_num* and *ID\_r*, and executive compensation is proxied by *ExecuPayT*, *ExecuPayA* and *ExecuPayR*. Panel A is estimation result under before-matching samples. Panel B, C and D report estimation results under after-matching samples through *Nearest*, *Caliper* and *Mahala* matching. In panel A, when executive compensation is proxied by *ExecuPayT*, coefficients of *ID\_d*, *ID\_num* and *ID\_r* are significantly positive, means that the introducing independent director, the number of independent director and the independent director ratio are positively associated with greater total pay to executive. When executive compensation is proxied by *ExecuPayA*, similar result is obtained.

However, when executive compensation is proxied by ExecuPayR, estimated coefficient of  $ID_d$ ,  $ID_num$  and  $ID_r$  are all insignificantly, and the result is consistent with Table 3 and Table 7 whereas ExecuPayR is not significantly correlated with  $ID_d$ ,  $ID_num$  and  $ID_r$  and ExecuPayR is not significantly different between firm with and without independent director. In Panel B, C and D, as long as executive compensation is proxied by ExecuPayT, coefficients on  $ID_d$ ,  $ID_num$  and  $ID_r$  are all positive and significant. Overall, the evidence generally shows that before matching, greater degree of board independence is associated with higher total pay

and average pay to executive. After matching, board independence is only positively correlated with total pay but not average pay and ratio of pay to earnings.

Table 8. The effect of introducing independent director on corporate performance-pooled OLS estimation

	Da	nol A Dol	ono Motol	h:						Pa	nel B. Aft	er-Match	ing by Fo	ur Algorit	hms					
Variable	га	nel A. Del	ore match	ning		Ne	arest			Ca	liper			Ma	hala			Mahala	a Caliper	
	Model 1	Model 2	Model 3	Model 4	Model 1	Model 2	Model 3	Model 4	Model 1	Model 2	Model 3	Model 4	Model 1	Model 2	Model 3	Model 4	Model 1	Model 2	Model 3	Model 4
ID_d	5.0464 <sup>***</sup> (6.50)	4.3872*** (5.35)	4.7869*** (6.31)	4.1348 <sup>***</sup> (5.41)	0.9504 (1.05)	0.3910 (0.45)	1.0771 (1.22)	0.3838 (0.41)	1.1010 (1.23)	0.5124 (0.60)	1.2318 (1.40)	0.5273 (0.56)	1.2019 (1.46)	0.4466 (0.55)	1.2821 (1.61)	0.6338 (0.74)	4.8436 (0.65)	4.9601 (0.68)	4.7312 (0.66)	-0.7498 (-0.10)
Lnasset	2.6679*** (12.6)		2.2478*** (9.76)	2.1184 <sup>***</sup> (8.84)	2.1613*** (6.17)		1.7231 <sup>***</sup> (4.43)	1.5817 <sup>***</sup> (3.89)	2.1150 (6.06)		1.6619 <sup>***</sup> (4.29)	1.5045*** (3.71)	1.4466 (4.47)		1.0970 <sup>***</sup> (3.11)	0.6964 <sup>*</sup> (1.85)	1.2851*** (2.71)		1.4101*** (2.65)	0.9848 <sup>*</sup> (1.67)
Debt	-0.0262*** (-30.0)		-0.0256*** (-30.0)	-0.0297*** (-31.5)	-0.0619*** (-8.02)		-0.0588*** (-7.70)	-0.0586*** (-7.71)	-0.0612 (-7.96)		-0.0580*** (-7.64)	-0.0578*** (-7.64)	-0.0506 (-6.34)		-0.0502*** (-6.48)	-0.0511*** (-6.68)	-0.0456*** (-3.84)		-0.0480*** (-4.20)	-0.0519*** (-4.55)
Rd	-0.5854 <sup>***</sup> (-8.67)		-0.5245*** (-7.89)	-0.6156*** (-8.92)	-0.4372*** (-3.68)		-0.3351*** (-2.86)	-0.3624*** (-3.06)	-0.4342 (-3.67)		-0.3312*** (-2.84)	-0.3592*** (-3.05)	-0.5510 (-7.08)		-0.5048*** (-6.70)	-0.5373*** (-7.06)	-0.1340 (-0.95)		-0.0808 (-0.59)	-0.1087 (-0.79)
Salesgrowth	0.0003 (1.43)		0.0004 <sup>*</sup> (1.68)	0.0004 <sup>*</sup> (1.95)	0.0001 (0.34)		0.0001 (0.39)	0.0001 (0.46)	0.0001 (0.35)		0.0001 (0.39)	0.0001 (0.47)	0.0022 (2.11)		0.0016 (1.63)	0.0026 <sup>***</sup> (2.60)	0.0568*** (4.73)		0.0493*** (4.31)	0.0451*** (3.93)
Age	-0.0307 (-1.34)		0.0289 (1.24)	-0.0253 (-0.91)	-0.0832** (-2.00)		-0.0174 (-0.41)	0.0183 (0.38)	-0.0724 <sup>*</sup> (-1.75)		-0.0088 (-0.21)	0.0259 (0.54)	-0.0310 (-0.78)		0.0166 (0.41)	0.0418 (0.92)	0.0554 (0.88)		0.1352** (2.14)	0.1904 <sup>***</sup> (2.67)
Board		-0.0075 (-0.08)	-0.3389*** (-3.63)	-0.3312*** (-3.53)		-0.4270** (-2.56)	-0.7055*** (-3.97)	-0.8087*** (-4.27)		-0.4139** (-2.50)	-0.6941*** (-3.92)	-0.7896*** (-4.19)		-0.4460** (-2.45)	-0.7270*** (-3.79)	-0.8199*** (-4.12)		-1.1589*** (-4.16)	-1.6180*** (-5.32)	-1.7241*** (-5.52)
CEOhold		0.7001 <sup>***</sup> (5.37)	0.6797 <sup>***</sup> (5.64)	0.7061 <sup>***</sup> (5.93)		0.2263 (1.04)	0.2330 (1.09)	0.1862 (0.87)		0.1717 (0.79)	0.1917 (0.90)	0.1442 (0.67)		0.1233 (0.65)	0.2574 (1.36)	0.3415 <sup>*</sup> (1.81)		-0.4995 <sup>*</sup> (-1.67)	-0.3284 (-1.11)	-0.4437 (-1.50)
Pledge		-0.0899*** (-7.34)	-0.0907*** (-8.09)	-0.0836*** (-7.54)		-0.0176 (-0.80)	-0.0062 (-0.28)	-0.0101 (-0.46)		-0.0159 (-0.72)	-0.0046 (-0.21)	-0.0085 (-0.39)		-0.0279 (-1.34)	-0.0237 (-1.16)	-0.0352* (-1.73)		0.0432 (1.36)	0.0421 (1.34)	0.0198 (0.62)
Insthold		0.1905 <sup>***</sup> (14.9)	0.1462*** (12.0)	0.1358 <sup>***</sup> (10.7)		0.1927*** (9.47)	0.1574 <sup>***</sup> (7.51)	0.1595*** (7.59)		0.1917 <sup>***</sup> (9.48)	0.1579*** (7.57)	0.1600*** (7.66)		0.1915 <sup>***</sup> (10.1)	0.1706 <sup>***</sup> (8.92)	0.1763*** (9.07)		0.1979*** (7.29)	0.1736 <sup>***</sup> (6.25)	0.1818 <sup>***</sup> (6.29)
Yearly & Ind. Dummies	NO	NO	NO	YES	NO	NO	NO	YES	NO	NO	NO	YES	NO	NO	NO	YES	NO	NO	NO	YES
Adj. R-square	0.1973	0.0665	0.2356	0.2863	0.0726	0.0691	0.1224	0.1520	0.0711	0.0693	0.1213	0.1509	0.0735	0.0789	0.1379	0.1748	0.0544	0.0976	0.1495	0.1927
Num. of Obs.	4,711	4,714	4,710	4,710	1,177	1,178	1,177	1,177	1,176	1,177	1,176	1,176	1,177	1,178	1,177	1,177	592	593	592	592
Note. This table	reports the	pooled O	LS estimat	tion results	s of the eff	ect of intro	oducing in	dependent	director of	n corporat	e perform	ance (Proj	fit). Panel .	A is estima	ation resul	t under bei	fore-match	ing sampl	es. Panel B	8 shows
actinaction nacult	under off.	an matahin	a complan	through N	Loopact C	alinan Ma	holo and M	Joholo Co	lin or moto	hing Con	stant tama	ana amit	tod Tho t	statistics .	100 000000	tod in now	mthacar	and	danata ar	timated

coefficient reaches statistical significance at the 1%, 5% and 10% levels, respectively.

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Table 9	I ne et	тест от	the r	nimper	ot inde	pendent	director	on cor	porate i	performance-	noolea.	ULS.	estimation
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	Da	nol 4 Dof	ono Motol							Pa	nel B. Aft	er-Match	ing by Fo	ır Algorit	hms					
Variable	га	nel A. Del	ore wrater	ing		Ne	arest			Ca	liper			Ma	hala			Mahala	1 Caliper	
	Model 1	Model 2	Model 3	Model 4	Model 1	Model 2	Model 3	Model 4	Model 1	Model 2	Model 3	Model 4	Model 1	Model 2	Model 3	Model 4	Model 1	Model 2	Model 3	Model 4
ID_num	2.1554 <sup>***</sup> (5.30)	2.0068 <sup>***</sup> (4.65)	2.0386 <sup>***</sup> (5.13)	1.5872 <sup>***</sup> (3.98)	0.0932 (0.21)	0.0621 (0.15)	0.2191 (0.51)	-0.2142 (-0.47)	0.1623 (0.37)	0.1078 (0.25)	0.2852 (0.66)	-0.1585 (-0.35)	0.2863 (0.70)	0.0849 (0.21)	0.3633 (0.91)	-0.0898 (-0.22)	-0.3077 (-0.36)	0.2267 (0.27)	0.4132 (0.49)	-0.6013 (-0.69)
Lnasset	2.6361*** (12.3)		2.2046 <sup>***</sup> (9.53)	2.0765*** (8.64)	2.1509*** (6.11)		1.7019 <sup>***</sup> (4.37)	1.5760 <sup>***</sup> (3.88)	2.0994 <sup>***</sup> (5.98)		1.6372 <sup>***</sup> (4.23)	1.4966 <sup>***</sup> (3.70)	1.4213 (4.38)		1.0720 <sup>***</sup> (3.04)	0.6748 <sup>*</sup> (1.79)	1.3300*** (2.71)		1.4057*** (2.63)	0.9843 <sup>*</sup> (1.68)
Debt	-0.0266v (-30.5)		-0.0260*** (-30.5)	-0.0300*** (-31.9)	-0.0617*** (-7.99)		-0.0585*** (-7.66)	-0.0583 <sup>***</sup> (-7.67)	-0.0609*** (-7.92)		-0.0577*** (-7.59)	-0.0574 <sup>***</sup> (-7.60)	-0.0503 (-6.30)		-0.0500*** (-6.44)	-0.0508*** (-6.63)	-0.0449*** (-3.79)		-0.0476 <sup>***</sup> (-4.18)	-0.0519*** (-4.56)
Rd	-0.5607*** (-8.30)		-0.5003*** (-7.52)	-0.5973 <sup>***</sup> (-8.64)	-0.4193*** (-3.56)		-0.3174*** (-2.73)	-0.3532*** (-3.01)	-0.4147*** (-3.53)		-0.3118*** (-2.70)	-0.3482*** (-2.99)	-0.5454 (-7.02)		-0.4991 <sup>***</sup> (-6.63)	-0.5339*** (-7.02)	-0.1321 (-0.93)		-0.0687 (-0.50)	-0.1238 (-0.89)
Salesgrowth	0.0003 (1.42)		$\begin{array}{c} 0.0004^{*} \\ (1.68) \end{array}$	0.0004 <sup>**</sup> (1.97)	0.0001 (0.32)		0.0001 (0.37)	0.0001 (0.45)	0.0001 (0.33)		0.0001 (0.38)	0.0001 (0.45)	0.0022 (2.09)		0.0016 (1.61)	0.0026 <sup>***</sup> (2.59)	0.0567 <sup>***</sup> (4.71)		0.0497*** (4.33)	0.0448 <sup>***</sup> (3.91)
Age	-0.0321 (-1.40)		0.0277 (1.18)	-0.0259 (-0.93)	-0.0906** (-2.18)		-0.0232 (-0.54)	0.0115 (0.24)	-0.0800* (-1.93)		-0.0148 (-0.35)	0.0191 (0.39)	-0.0356 (-0.90)		0.0129 (0.32)	0.0352 (0.77)	0.0559 (0.89)		0.1405** (2.22)	0.1840 <sup>**</sup> (2.57)
Board		0.0081 (0.08)	-0.3287*** (-3.50)	-0.3173*** (-3.37)		-0.4292** (-2.57)	-0.7021*** (-3.92)	-0.7838*** (-4.09)		-0.4177** (-2.51)	-0.6925*** (-3.88)	-0.7662*** (-4.02)		-0.4493** (-2.45)	-0.7343*** (-3.79)	-0.8034 <sup>***</sup> (-4.00)		-1.1959*** (-4.13)	-1.6744 <sup>***</sup> (-5.38)	-1.6648 <sup>***</sup> (-5.16)
CEOhold		0.7209*** (5.50)	0.6944 <sup>***</sup> (5.74)	0.7149 <sup>***</sup> (5.98)		0.2342 (1.08)	0.2433 (1.14)	0.1827 (0.85)		0.1815 (0.84)	0.2041 (0.96)	0.1422 (0.66)		0.1248 (0.66)	0.2574 (1.35)	0.3313 <sup>*</sup> (1.75)		-0.4937 <sup>*</sup> (-1.65)	-0.3149 (-1.05)	-0.4635 (-1.56)
Pledge		-0.0893*** (-7.25)	-0.0900 <sup>***</sup> (-8.00)	-0.0827*** (-7.44)		-0.0180 (-0.81)	-0.0069 (-0.31)	-0.0114 (-0.52)		-0.0164 (-0.75)	-0.0054 (-0.25)	-0.0097 (-0.44)		-0.0280 (-1.35)	-0.0236 (-1.15)	-0.0353* (-1.73)		0.0437 (1.37)	0.0424 (1.34)	0.0180 (0.56)
Insthold		0.1912 <sup>***</sup> (14.9)	0.1473 <sup>***</sup> (12.0)	0.1371 <sup>***</sup> (10.8)		0.1926 <sup>***</sup> (9.45)	0.1575 <sup>***</sup> (7.51)	0.1596 <sup>***</sup> (7.60)		0.1916 <sup>***</sup> (9.46)	0.1580 <sup>***</sup> (7.57)	0.1601 <sup>***</sup> (7.66)		0.1914 <sup>***</sup> (10.1)	0.1704 <sup>***</sup> (8.90)	0.1764 <sup>***</sup> (9.08)		0.1961 <sup>***</sup> (7.21)	0.1717 <sup>***</sup> (6.19)	0.1837 <sup>***</sup> (6.33)
Yearly & Ind. Dummies	NO	NO	NO	YES	NO	NO	NO	YES	NO	NO	NO	YES	NO	NO	NO	YES	NO	NO	NO	YES
Adj. R-square Num. of Obs.	0.1986 4.713	0.0653 4.716	0.2377 4.712	0.2879 4.712	0.0717	0.0690 1.178	0.1214 1.177	0.1521	0.0700 1.176	0.0690 1.177	0.1202	0.1508 1.176	0.0722	0.0787 1.178	0.1366 1.177	0.1744	0.0539 592	0.0970 593	0.1492 592	0.0934 592
Note. This table 1	reports the	pooled O	LS estimat	ion results	s of the eff	ect of nur	nber of inc	lependent	director of	1 corporate	e performa	ance (Prof	it). Panel /	A is estima	tion result	under bef	ore-match	ing sample	es. Panel P	3 shows

Arote: This take reports the pooled 0.5. Settination results of the effect of number of independent director on corporate performance (*Profit*). Panel A is estimation result under before-matching samples. Panel B shows estimation result under after matching samples through Nearest, Caliper, Mahala and Mahala Caliper matching. Constant terms are omitted. The *t*-statistics are presented in parentheses. "," and "denote estimated coefficient reaches statistical significance at the 1%, 5% and 10% levels, respectively.

										Pa	nel B. Aft	er-Match	ing by Fo	ur Algorit	hms					
Variable	Pa	nel A. Bef	fore Matc	hing		Ne	arest			Ca	liper		8 /	Ma	hala			Mahala	a Caliper	
	Model 1	Model 2	Model 3	Model 4	Model 1	Model 2	Model 3	Model 4	Model 1	Model 2	Model 3	Model 4	Model 1	Model 2	Model 3	Model 4	Model 1	Model 2	Model 3	Model 4
ID_r	0.1852*** (6.79)	0.1629*** (5.64)	0.1720*** (6.46)	0.1445*** (5.40)	0.0669** (2.25)	0.0373 (1.30)	0.0563 <sup>*</sup> (1.94)	0.0309 (1.02)	0.0714** (2.42)	0.0410 (1.43)	0.0609** (2.11)	0.0349 (1.16)	0.0716 <sup>***</sup> (2.62)	0.0379 (1.40)	0.0590** (2.22)	$\begin{array}{c} 0.0306 \\ (1.10) \end{array}$	0.1699*** (3.01)	0.0597 (1.02)	0.0626 (1.09)	-0.0076 (-0.13)
Lnasset	2.6730*** (12.6)		2.2422*** (9.74)	2.1187 <sup>***</sup> (8.84)	2.1712*** (6.20)		1.7146 <sup>***</sup> (4.42)	1.5874 <sup>***</sup> (3.91)	2.1247 (6.10)		1.6513*** (4.27)	1.5088 <sup>***</sup> (3.73)	1.4646 <sup>***</sup> (4.53)		1.0891 <sup>***</sup> (3.09)	$0.7019^{*}$ (1.86)	1.3439*** (2.85)		1.3770 <sup>***</sup> (2.58)	$0.9862^{*}$ (1.68)
Debt	-0.0262*** (-30.0)		-0.0256*** (-30.0)	-0.0297*** (-31.5)	-0.0622*** (-8.08)		-0.0590*** (-7.74)	-0.0588 <sup>***</sup> (-7.75)	-0.0614 (-8.01)		-0.0583*** (-7.67)	-0.0580*** (-7.67)	-0.0512*** (-6.42)		-0.0505*** (-6.52)	-0.0513*** (-6.70)	-0.0462*** (-3.92)		-0.0476*** (-4.18)	-0.0520** * (-4.57)
Rd	-0.5750 <sup>***</sup> (-8.54)		-0.5143*** (-7.76)	-0.6016*** (-8.73)	-0.4419*** (-3.75)		-0.3352*** (-2.89)	-0.3628*** (-3.09)	-0.4374 (-3.73)		-0.3298*** (-2.86)	-0.3580*** (-3.07)	-0.5485*** (-7.08)		-0.5015*** (-6.67)	-0.5340*** (-7.03)	-0.0928 (-0.66)		-0.0625 (-0.46)	-0.1124 (-0.81)
Salesgrowth	0.0003 (1.43)		$\begin{array}{c} 0.0004^{*} \\ (1.68) \end{array}$	0.0004 <sup>*</sup> (1.95)	0.0001 (0.37)		0.0001 (0.40)	0.0001 (0.48)	0.0001 (0.38)		0.0001 (0.41)	0.0001 (0.48)	0.0022** (2.13)		0.0016 <sup>*</sup> (1.65)	0.0026 <sup>***</sup> (2.61)	0.0574 <sup>***</sup> (4.82)		0.0499*** (4.36)	0.0450*** (3.92)
Age	-0.0288 (-1.26)		0.0295 (1.26)	-0.0248 (-0.89)	-0.0708 <sup>*</sup> (-1.70)		-0.0112 (-0.26)	0.0234 (0.48)	-0.0599 (-1.44)		-0.0028 (-0.07)	0.0310 (0.64)	-0.0216 (-0.54)		0.0210 (0.52)	0.0453 (0.99)	0.0831 (1.32)		0.1417** (2.24)	0.1889*** (2.64)
Board		0.0124 (0.13)	-0.3175*** (-3.40)	-0.3139*** (-3.35)		-0.4055** (-2.42)	-0.6790*** (-3.83)	-0.7989*** (-4.25)		-0.3902** (-2.35)	-0.6644*** (-3.77)	-0.7764*** (-4.15)		-0.4187** (-2.29)	-0.6856*** (-3.58)	-0.7982*** (-4.02)		-1.0729*** (-3.64)	-1.5229*** (-4.75)	-1.7365** (-5.25)
CEOhold		0.7097*** (5.45)	0.6903*** (5.73)	0.7157 <sup>***</sup> (6.01)		0.2211 (1.02)	0.2444 (1.14)	0.1924 (0.89)		0.1677 (0.78)	0.2043 (0.96)	0.1511 (0.71)		0.1287 (0.68)	0.2713 (1.43)	0.3479 <sup>*</sup> (1.84)		-0.4727 (-1.58)	-0.2975 (-1.00)	-0.4464 (-1.50)
Pledge		-0.0895*** (-7.31)	-0.0903*** (-8.05)	-0.0834*** (-7.52)		-0.0162 (-0.73)	-0.0048 (-0.22)	-0.0090 (-0.41)		-0.0144 (-0.66)	-0.0032 (-0.15)	-0.0073 (-0.33)		-0.0273 (-1.31)	-0.0230 (-1.13)	-0.0349" (-1.71)		0.0438 (1.38)	0.0423 (1.34)	0.0197 (0.62)
Insthold		0.1896 <sup>***</sup> (14.8)	0.1455*** (11.9)	0.1351*** (10.7)		0.1918 <sup>****</sup> (9.42)	0.1565*** (7.47)	0.1590 <sup>***</sup> (7.57)		0.1908 <sup>***</sup> (9.43)	0.1569*** (7.53)	0.1595 <sup>***</sup> (7.63)		0.1905 <sup>***</sup> (10.0)	0.1695*** (8.86)	0.1756 <sup>***</sup> (9.04)		0.1941 <sup>***</sup> (7.14)	0.1706 <sup>***</sup> (6.16)	0.1822 <sup>***</sup> (6.27)
Yearly & Ind. Dummies	NO	NO	NO	YES	NO	NO	NO	YES	NO	NO	NO	YES	NO	NO	NO	YES	NO	NO	NO	YES
Adj. R-square Num. of Obs.	0.1979 4,711	0.0671 4,714	0.2368 4,710	0.2863 4,710	0.0757 1,177	0.0703 1,178	0.1241 1,177	0.1527 1,177	0.0745 1,176	0.0706 1,177	0.1232 1,176	0.1517 1,176	0.0722 1,177	0.0802 1,178	0.1396 1,177	0.1752 1,177	0.0681 592	0.0985 593	0.1506 592	0.1928 592

# Table 10. The effect of independent director ratio on corporate performance-pooled OLS estimation

Num. of Obs.  $4_{i}/11 = 4_{i}/14 = 4_{i}/10 = 4_{i}/10 = 4_{i}/10 = 1_{i}/17 = 1_{i}/17 = 1_{i}/17 = 1_{i}/16 = 1_{i}/17 = 1_{i}/16 = 1_{i}/17 = 1_{i}/18 = 1_{i}/17 = 1_{i}/17 = 1_{i}/18 = 1_{i}/1$ 

Variable				Panel	A. Before N	Matching			
variable		ExecuPayT			ExecuPayA	1		ExecuPay	R
	17196***			934.71***			0.3254		
ID_a	(6.20)			(3.74)			(0.06)		
ID		12286***			$800.80^{***}$			0.2706	
ID_num		(8.81)			(6.36)			(0.09)	
ID			648.17***			36.959***			0.0125
ID_r			(6.89)			(4.36)			(0.07)
T	16829***	16508***	16856***	1322.1***	1298.1***	1322.9***	-3.9445**	-3.9502**	-3.9422**
Lnussei	(18.8)	(18.5)	(18.8)	(16.4)	(16.1)	(16.4)	(-2.01)	(-2.01)	(-2.01)
Dakt	-12.144***	-12.139***	-12.231***	-1.6106****	-1.6032***	-1.6138***	-0.0518**	-0.0519**	-0.0519**\
Deoi	(-2.94)	(-2.96)	(-2.97)	(-4.33)	(-4.33)	(-4.35)	(-2.39)	(-2.39)	(-2.39)
CDdummy	277.52	266.44	136.45	578.19***	576.28***	569.85***	-38.141***	-38.149***	-38.148***
CDaummy	(0.12)	(0.11)	(0.06)	(2.67)	(2.68)	(2.64)	(-6.96)	(-6.96)	(-6.96)
Ducfit	55.776	51.978	51.797	26.059***	25.639***	25.790****	-0.6744***	-0.6749***	-0.6747***
110ju	(0.90)	(0.85)	(0.84)	(4.69)	(4.64)	(4.65)	(-3.53)	(-3.53)	(-3.52)
MTR	$8070.0^{***}$	8031.9***	8025.9***	1100.1***	1093.8***	1096.7***	-0.7247	-0.7245	-0.7252
MID	(7.98)	(8.00)	(7.95)	(12.1)	(12.1)	(12.1)	(-0.31)	(-0.31)	(-0.31)
StockPat	-847.89	-947.78	-815.23	101.71	96.064	103.78	3.2581	3.2572	3.2601
SIOCKKEI	(-0.63)	(-0.71)	(-0.61)	(0.84)	(0.80)	(0.86)	(1.13)	(1.13)	(1.13)
Roard	-1105.0***	-1199.4***	-985.63**	-4.8280	-10.881	2.0027	-0.3538	-0.3554	-0.3511
Douru	(-2.86)	(-3.13)	(-2.56)	(-0.14)	(-0.31)	(0.06)	(-0.45)	(-0.45)	(-0.45)
CEObold	1756.1***	1771.0***	1795.9***	$81.422^{*}$	$81.012^{*}$	83.351**	1.1881	1.1884	1.1893
CEOnoia	(3.73)	(3.79)	(3.82)	(1.92)	(1.92)	(1.97)	(1.20)	(1.20)	(1.20)
Insthald	29.867	30.049	25.128	-0.9191	-0.7088	-1.1405	0.0432	0.0432	0.0431
Instituti	(0.61)	(0.61)	(0.51)	(-0.21)	(-0.16)	(-0.26)	(0.42)	(0.42)	(0.42)
Yearly & Ind. Dummies	YES	YES	YES	YES	YES	YES	YES	YES	YES
Adj. R-square	0.1715	0.1843	0.1741	0.2016	0.2087	0.2029	0.0382	0.0382	0.0382
Num. of Obs.	2,943	2,943	2,943	2,943	2,943	2,943	2,317	2,317	2,317

Table 1	11.	The	effect	of	board	inde	pend	ence	on	executive	com	pensati	ion-	poole	ed (	OLS	estim	ation
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X7 · 11	_		Р	anel B. Ma	tching Algo	orithm: Near	est		
Variable		ExecuPayT			ExecuPay.	4		ExecuPay	R
ID I	14547**			-206.97			3.0478		
ID_a	(2.35)			(-0.31)			(0.95)		
ID		11368***			444.36			1.0081	
ID_num		(3.82)			(1.38)			(0.64)	
Ш "			580.10***			5.5631			0.0863
1D_1			(2.94)			(0.26)			(0.83)
Inassat	33861***	33153***	33839***	1846.5***	1799.0***	1839.2***	-0.7994	-0.8130	-0.7485
Lnussei	(11.1)	(10.9)	(11.1)	(5.82)	(5.65)	(5.80)	(-0.51)	(-0.52)	(-0.48)
Daht	-94.953*	-103.00*	-101.16*	-15.745***	-16.245***	-15.893***	-0.0261	-0.0256	-0.0266
Debi	(-1.74)	(-1.89)	(-1.85)	(-2.58)	(-2.66)	(-2.60)	(-0.79)	(-0.78)	(-0.81)
CDdummy	-3766.0	-4054.0	-4376.5	-1125.4	-1164.3	-1141.8	-18.384***	-18.205***	-18.400***
CDuummy	(-0.44)	(-0.48)	(-0.52)	(-1.24)	(-1.28)	(-1.25)	(-4.00)	(-3.96)	(-3.99)
Profit	-181.04	-179.66	-194.83	86.150**	90.023***	87.438**	-0.7486***	-0.7562***	-0.7562***
110ju	(-0.64)	(-0.64)	(-0.69)	(2.51)	(2.62)	(2.55)	(-3.64)	(-3.68)	(-3.68)
MTR	17774***	$17740^{***}$	17737***	1707.5***	1675.0***	1693.4***	0.9277	0.9821	0.9436
	(4.49)	(4.52)	(4.50)	(3.79)	(3.72)	(3.76)	(0.41)	(0.44)	(0.42)
StockRat	-10931**	-11198**	-10720***	-212.60	-119.95	-174.35	-1.3312	-1.4458	-1.3773
SIOCKACI	(-2.38)	(-2.45)	(-2.34)	(-0.43)	(-0.25)	(-0.36)	(-0.56)	(-0.61)	(-0.58)
Roard	-2031.7	-2596.9*	-1529.2	35.489	21.511	38.734	-0.1563	-0.1833	-0.0943
Douru	(-1.35)	(-1.72)	(-1.02)	(0.25)	(0.15)	(0.27)	(-0.24)	(-0.28)	(-0.14)
CEOhold	-73.234	-6.4136	111.14	-386.38**	-391.55**	-389.97**	$2.1887^{**}$	2.2416**	2.2446**
CLONOM	(-0.04)	(0.00)	(0.06)	(-2.16)	(-2.19)	(-2.18)	(2.45)	(2.52)	(2.52)
Insthald	-16.468	-35.432	-31.528	-19.424	-19.818	-19.425	0.0260	0.0256	0.0240
Instituti	(-0.10)	(-0.21)	(-0.19)	(-1.05)	(-1.08)	(-1.05)	(0.29)	(0.28)	(0.26)
Yearly & Ind. Dummies	YES	YES	YES	YES	YES	YES	YES	YES	YES
Adj. R-square	0.2113	0.2207	0.2146	0.1022	0.1043	0.1021	0.0716	0.0708	0.0713
Num. of Obs.	764	764	764	784	784	784	644	644	644

*Note.* This table reports the pooled OLS estimation results of the effect of board independence on executive compensation. Board independence is proxied by *ID\_d*, *ID\_num* and *ID\_r*. Executive compensation is proxied by *ExecuPayT*, *ExecuPayA* and *ExecuPayR*. Panel A is estimation result under before-matching samples. Panel B, C and D reports estimation results under after-matching samples through Nearest, Caliper and Mahala matching. Constant terms are omitted. The *t*-statistics are presented in parentheses. \*\*\*, \*\* and \* denote estimated coefficient reaches statistical significance at the 1%, 5% and 10% levels, respectively.

Tabl	e 11.	The effect	of board	l indepe	idence on execut	ive compensation	-poole	ed O	LS	s estimation	(continued	I)
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X/				Panel C. Ma	tching Algor	rithm: Calipe	er.		
variable		ExecuPay	Т		ExecuPayA			ExecuPayR	
тра	14547**			-240.77			3.1259		
ID_d	(2.35)			(-0.36)			(0.97)		
ID mum		11368***			432.01			1.0410	
ID_IIUIII		(3.82)			(1.34)			(0.66)	
ID w			580.10***			4.4973			0.0888
ID_r			(2.94)			(0.21)			(0.86)
Incast	33861***	33153***	33839***	1873.5***	1825.6***	1865.7***	-0.8637	-0.8765	-0.8111
Lhasset	(11.1)	(10.9)	(11.1)	(6.00)	(5.73)	(5.88)	(-0.55)	(-0.56)	(-0.52)
Debt	-94.953*	-103.00*	-101.16*	-16.015***	-16.503***	-16.150***	-0.0252	-0.0248	-0.0258
Debt	(-1.74)	(-1.89)	(-1.85)	(-2.62)	(-2.70)	(-2.64)	(-0.77)	(-0.75)	(-0.78)
CDdummy	-3766.0	-4054.0	-4376.5	-1223.3	-1259.4	-1237.5	-18.224***	-18.048***	-18.244***
CDuunniny	(-0.44)	(-0.48)	(-0.52)	(-1.34)	(-1.38)	(-1.36)	(-3.96)	(-3.92)	(-3.95)
Duofit	-181.04	-179.66	-194.83	92.647***	96.382***	93.908***	-0.7692 ***	-0.7765***	-0.7769***
FIOIIt	(-0.64)	(-0.64)	(-0.69)	(2.68)	(2.79)	(2.72)	(-3.69)	(-3.72)	(-3.73)
мтр	17774***	17740***	17737***	1765.8***	1731.1***	1751.0***	0.8771	0.9347	0.8939
MID	(4.49)	(4.52)	(4.50)	(3.91)	(3.84)	(3.88)	(0.39)	(0.41)	(0.40)
StockDot	-10931**	-11198**	-10720**	-185.99	-92.592	-147.64	-1.3793	-1.4948	-1.4256
SWERKEL	(-2.38)	(-2.45)	(-2.34)	(-0.38)	(-0.19)	(-0.30)	(-0.58)	(-0.63)	(-0.60)

				Panel D. Ma	tching Algo	rithm: Maha	la		
Num. of Obs.	764	764	764	783	783	783	643	643	643
Adj. R-square	0.2113	0.2207	0.2146	0.1050	0.1069	0.1049	0.0720	0.0712	0.0717
Yearly & Ind. Dummies	YES	YES	YES	YES	YES	YES	YES	YES	YES
Institutu	(-0.10)	(-0.21)	(-0.19)	(-1.14)	(-1.16)	(-1.14)	(0.33)	(0.32)	(0.30)
Insthold	-16.468	-35.432	-31.528	-21.057	-21.377	-21.006	0.0300	0.0294	0.0279
CEOliolu	(-0.04)	(0.00)	(0.06)	(-2.06)	(-2.10)	(-2.09)	(2.40)	(2.47)	(2.47)
CEObald	-73.234	-6.4136	111.14	-369.40**	-375.50**	-373.61**	2.1494**	2.2047**	2.2070**
Doaru	(-1.35)	(-1.72)	(-1.02)	(0.25)	(0.15)	(0.27)	(-0.24)	(-0.28)	(-0.14)
Boord	-2031.7	-2596.9*	-1529.2	35.198	21.564	37.726	-0.1551	-0.1830	-0.0914

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variable	ExecuPayT				ExecuPayA		ExecuPayR			
	13421***			-390.22			2.2307			
ID_d	(2.19)			(-0.63)			(0.72)			
ID_num		11201***			238.54			0.7676		
		(3.79)			(0.80)			(0.51)		
ID -			549.24***			0.0232			0.0590	
ID_r			(2.78)			(0.00)			(0.59)	
Inesset	31581***	30933***	31500***	3006.3***	2996.0***	3006.3***	-2.5828*	-2.6002***	-2.5671***	
Lilasset	(11.3)	(11.1)	(11.3)	(10.5)	(10.5)	(10.5)	(-1.76)	(-1.77)	(-1.75)	
Debt	-144.96**	-154.64**	-150.45**	-13.417**	-13.947**	-13.588**	-0.0240	-0.0240	-0.0243	
Debt	(-2.34)	(-2.51)	(-2.43)	(-2.13)	(-2.21)	(-2.16)	(-0.75)	(-0.75)	(-0.76)	
CDdummy	2502.5	2074.0	2216.3	42.897	13.270	35.391	-26.060***	-26.077***	-26.095***	
CDuunniy	(0.29)	(0.24)	(0.26)	(0.05)	(0.02)	(0.04)	(-5.73)	(-5.72)	(-5.73)	
Profit	19.991	29.656	-1.0469	64.523*	66.874*	65.569*	-0.8121***	-0.8192***	-0.8219***	
TIOIL	(0.07)	(0.10)	(0.00)	(1.85)	(1.92)	(1.89)	(-3.41)	(-3.44)	(-3.44)	
MTR	9999.6***	10062***	9985.8***	2016.9***	1968.7***	1990.8***	-1.5140	-1.4144	-1.4531	
MID	(2.63)	(2.66)	(2.63)	(4.57)	(4.47)	(4.51)	(-0.66)	(-0.62)	(-0.64)	
StockBet	-6506.0	-6583.1	-6443.6	-625.69	-564.33	-593.28	0.2332	0.1475	0.1885	
StockAct	(-1.39)	(-1.41)	(-1.38)	(-1.36)	(-1.23)	(-1.30)	(0.10)	(0.06)	(0.08)	
Board	-2608.8*	-3141. 2**	-2107.0	-35.806	-46.646	-36.726	-0.4341	-0.4586	-0.3831	
Doard	(-1.72)	(-2.08)	(-1.39)	(-0.25)	(-0.32)	(-0.25)	(-0.62)	(-0.65)	(-0.54)	
CEOhold	1740.0	1949.8	1827.0	-82.094	-78.461	-82.752	0.9765	0.9998	0.9972	
CLOIM	(1.13)	(1.27)	(1.19)	(-0.52)	(-0.49)	(-0.52)	(1.22)	(1.25)	(1.25)	
Insthold	142.84	126.79	128.87	-11.981	-11.575	-11.519	0.0952	0.0924	0.0926	
monoru	(0.85)	(0.76)	(0.77)	(-0.68)	(-0.65)	(-0.65)	(1.07)	(1.03)	(1.04)	
Yearly & Ind. Dummies	YES	YES	YES	YES	YES	YES	YES	YES	YES	
Adj. R-square	0.1903	0.2003	0.1934	0.2176	0.2179	0.2172	0.1026	0.1022	0.1023	
Num. of Obs.	772	772	772	784	784	784	644	644	644	

*Note.* This table reports the pooled OLS estimation results of the effect of board independence on executive compensation. Board independence is proxied by *ID\_d*, *ID\_num* and *ID\_r*. Executive compensation is proxied by *ExecuPayT*, *ExecuPayA* and *ExecuPayR*. Panel A is estimation result under before-matching samples. Panel B, C and D report estimation result under after-matching samples through Nearest, Caliper and Mahala matching. Constant terms are omitted. The *t*-statistics are presented in parentheses. \*\*\*, \*\* and \* denote estimated coefficient reaches statistical significance at the 1%, 5% and 10% levels, respectively.

The explanation is, while larger firm tends to have greater total pay and average pay to their executives (Note 12), as we matched treated firm by control firm with similar on size (*Lnasset*), the difference on size of treated firm and after-matching control firm is decreased. However, because treated firm tends to be larger, the average size of after-matching samples must be larger than the size of before matching samples. While executive of larger firm tends to have greater social reputation and higher management ability and firm with larger size tends to face greater coordination and internal control difficulty as well as systematic risk, higher executive pay of firm to compensate their effort to run a corporate with larger size and higher risk is common in practice. Even controlling size in after-matching sample, firm with greater degree of board independence (implies larger size) still pay more to their executive for running a big company.

Finally, we consider Heckman's two-stage estimation to correct for selection bias duo to selection on unobservables. Even though we have considered six observable factors affecting firm's introducing independent

director, we still think that that some unobservable factors that contribute both to determining firm's introducing independent director and having effect on performance. Table 11 reports Heckman's two-stage estimation result of the effect of board independence on corporate performance and executive compensation. In Panel A, predicted variable is *ExecuPayT*. The first stage is a probability model determining firm's introducing independent director where the determinants are six observables used in PSM: *Outside, Insthold, Inside, Profit, Lnasset* and *Debt*. The second stage is the regression equation to evaluate the effect of board independence on executive compensation.

Estimated result of the first stage shows that firm with smaller *Outside* and *Inside* and greater *Profit* tends to introducing independent director and this result is consistent with estimation of propensity score function. The second stage show that firm's introducing independent director, greater number and ratio of independent director are significantly positive correlated with greater *ExecuPayT*. After correction selection bias duo to selection duo to unobservables, firm with greater degree of board independent tends to pay more to their executive. The reason behind firm with higher degree of board independence has higher total pay instead of higher average pay to executive is that, because firm with greater board independence tends to be larger firm whereas the size of the management is larger, total amount of compensation to all executives is larger though average amount per executive is not.

In Panel B, predicted variable is *Profit*. Estimation result of the first stage is generally consistent with the result in Panel A and propensity score function. Estimation result of the second stage shows that firm's independent director ratio is no longer significantly positive correlated with *Profit*. After correction selection bias duo to selection duo to unobservables, firm with greater degree of board independent have no more superior performance.

Totally, OLS regression result shows the degree of board independence positively associated with firm performance under before matching samples. It is interesting that after matched treated sample by control sample with similar observables through PSM, outsider block shareholding, institutional shareholding, insider shareholding, size, returns on equity and debt ratio, the evidence of significantly positive effect of introducing independent director and number of director on corporate performance is disappeared. OLS regression also shows that, before matching greater board independence is associated with higher total payment to executives and average payment per executive. Yet, after matching, the higher average pay is vanished. Based on Heckman's two-stage estimation, the evidence shows that firm with greater degree of board independence is no longer has significantly superior performance, yet higher total payment is still alive. The explanation is firm with higher degree board independence tends to be larger firm, larger firm implies the number of managers tends to larger, that's why the total amount of payment to all executives is high but not average payment per executive.

Existing studies on examining the linkage among independent director, executive compensation and corporate performance are well documented. While the conclusion is ambiguous, they lacked controlled sample selection bias duo to samples non-random assigned to firm with more independent board versus less. In this paper, we found that several factors systematically affect firm's introducing independent board on their board. After matching firm with independent board by firm without independent board with similar characteristic, greater degree of board independence, level of executive compensation and corporate performance are not statistically significant. Based on our analysis, better exerting of managerial monitoring and advising function by independent director is quite limited, yet overpay on executive compensation is not also found by our analysis. The implication of this study is that applying conventional wisdom and conclusion of existing studies based on before matching samples should be careful. Any policy impact evaluation by non-experimental data should consider "ceteris paribus" or "other things being equal" before regression. The greater degree of similarity of variables other than policy instrument variable, the regression correlation are more approaching to causal effect.

Panel A. Predicted Variable: ExecuPayT					Panel B. Predicted Variable: Profit						
First Stage			Second Stag	ge	First Stage		Second Stage				
Variable					Variable		Model 1	Model 2	Model 3	Model 4	
ID_d		160511 <sup>***</sup> (5.40)									
ID_num			28303*** (12.3)		ID_r		0.0682 (0.37)	0.0598 (0.28)	0.0495 (0.26)	0.0555 (0.28)	
ID_r				773.01 <sup>***</sup> (5.12)	Outside	-0.0027 (-1.13)					
Outside	-0.0117 <sup>***</sup> (-3.79)				Inside	-0.0056 <sup>***</sup> (-2.63)					
Inside	-0.0119 <sup>****</sup> (-4.21)				Profit	0.0093 <sup>***</sup> (5.71)					
Profit	0.0082 <sup>****</sup> (4.01)	-115.93 (-1.29)	-117.98 (-1.31)	-124.00 (-1.37)	Lnasset	-0.0208 (-0.87)	2.4700 <sup>*</sup> (1.86)		1.2803 (0.85)	1.2853 (0.82)	
Lnasset	0.0091 (0.29)	14628 <sup>****</sup> (11.2)	14028 <sup>****</sup> (10.7)	14619 <sup>***</sup> (11.1)	Debt	-0.0007 <sup>**</sup> (-2.09)	-0.0139** (-2.47)		-0.0130 <sup>**</sup> (-2.21)	-0.0173**** (-2.65)	
Debt	-0.0005 (-1.31)	-10.027 <sup>*</sup> (-1.83)	-10.412 <sup>*</sup> (-1.88)	-10.100 <sup>*</sup> (-1.82)	Rd		-0.7443** (-2.18)		-0.6311 <sup>*</sup> (-1.77)	-0.5928 (-1.58)	
CDdummy	. ,	-1131.6	-1116.6	-1327.5	Salesgrowth		0.0001		0.0002	0.0002	
MTB		7053.2 <sup>***</sup> (6.06)	7180.8 <sup>****</sup> (6.12)	6986.8 <sup>***</sup> (5.94)	Age		-0.0662 (-0.58)		-0.0192 (-0.15)	-0.0575	
StockRet		-1881.3 (-1.26)	-2192.2	-1866.3	Board			0.1287 (0.24)	-0.0418 (-0.08)	-0.0831 (-0.16)	
Baord		-1199.7 <sup>***</sup> (-2.83)	-1425.8 <sup>***</sup> (-3.33)	-1059.6 <sup>**</sup> (-2.46)	CEOhold			0.7433	0.7551 (1.18)	0.8080	
CEOhold		2077.6 <sup>***</sup> (3.97)	2207.9 <sup>***</sup> (4.19)	2134.9 <sup>***</sup> (4.04)	Pledge			-0.0435 (-0.66)	-0.0495 (-0.81)	-0.0502 (-0.82)	
Insthold	0.0008 (0.43)	180.73 <sup>**</sup> (2.48)	172.29 <sup>**</sup> (2.35)	177.90 <sup>**</sup> (2.42)	Insthold	-0.0006 (-0.40)		0.2589 <sup>***</sup> (3.09)	0.2221 <sup>****</sup> (2.74)	0.2104 <sup>**</sup> (2.52)	
Yearly					Yearly						
& Ind.		YES	YES	YES	& Ind.		NO	NO	NO	YES	
Dummies					Dummies						
Chi-square		376.23	509.65	398.68	Chi-square		103.08	78.38	105.78	111.69	
# of Obs.		2.943	2.943	2.943	# of Obs.		4,710	4,714	4,710	4,710	

Table 12.	The effe	ct of board	independence	on	corporate	performance	and	executive	compensation	-heckman's
wo-stage	e estimatio	n								

*Note.* This table reports Heckman's two-stage estimation result of the effect of board independence on corporate performance and executive compensation. In Panel A, predicted variable is *ExecuPayT*, and in Panel B, predicted variable is *Profit*. Constant terms are omitted. The *z*-statistics are presented in parentheses. \*\*\*, \*\* and \* denote estimated coefficient reaches statistical significance at the 1%, 5% and 10% levels, respectively.

# 5. Conclusion

While convention wisdom advocates that increasing independent director representation on board enhances managerial monitoring and advising and thus board efficiency is increased. Academically, hundreds of existing studies investigated whether board independence indeed increases corporate performance and limit overpay of executive compensation. However, sample selection duo to observables and unobservables causes sample selection bias and constitutes endogeneity problem. Rare extant studies on this issue deal with for this problem and estimated coefficients on board independence are likely to be biased. Based on listed companies on TWSE, we address the issue of selection bias and mitigated it PSM and Heckman's two stage estimation.

Our basic findings are twofold. First, outperformance of firm with board independence under before-matching samples vanished as after-matching samples are used. Second, higher average amount of executive compensation of firm with board independence under before-matching samples also disappeared, yet higher total pay to all executives are still exist. Because higher total pay is explained by larger management's demand for more

executives of larger firm, the overall evidence generally postulates that board independence is not correlated with better corporate performance and executive compensation inflation.

The managerial implication of this paper consists of two fold. First, while the validity and effectiveness of introducing independent director does not supported by the evidence, the benefits of introducing independent director cannot be overstated by the regulator. There is an old saying that when God has his church, the devil will have his chapel. Independent director is appointed by board of director. From demand side, a board has tendency of appointing an independent director that is easy to work with. From the supply side, an independent director may concern his/her career and compensation and act as an obedient board member. Under these two conditions, the function of monitoring versus advising to improve the quality of managerial decision by independent director cause shortage of high quality independent director. Some companies may appoint an average-quality as their independent directors to follow government regulation, fit corporate governance practices and show off their board independence on financial market. Yet, the ability, experience and professionals are too ordinary to contribute on improving managerial decision quality and corporate performance and profitability.

Our research limitation and possible extensions proceeds as following. First, in applying PSM, researchers should take care of that statistical inference is restricted to samples of treated firms and after-matching control firms. In other words, statistical inference from PSM is limited on the range of propensity scores of common support. Our empirical findings based on after-matching samples can only generalize to samples share similar characteristics with after-matching samples rather than the whole population. One treat-one control could extend to one treat-multiple control samples. Second, in sample matching, equivalent in means of observables is a check for matching effectiveness. Other checks such as equivalent in propensity score between two groups of firms or F-test on simultaneously equivalent for all observables could be checked. Third, independent director may exert different effect depending on which committee they are assigned to (e.g. nominating, compensation and audit committee). While the data on listed firms on TWSE is limited now, and future studies could check the direct effect of introduction of independent director to different committee on corporate performance and executive compensation. Assigned independent director to audit committee may positively moderates board independence-performance linkage. Assigned independent director to compensation committee may positively moderates pay-performance sensitivity of executive compensation. Fourth, Free rider problem may exist as the number of independent director increases. The busyness of independent director may have positive (external resources and reputation) versus negative (less commitment) effect on exerting their monitoring and advising function. Thus, future study could examine nonlinear effect of board independence and moderated effect of busyness on board independence-economic outcome linkage.

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#### Notes

Note 1. For example, independent director of TSMC includes world-class entrepreneurs or scholars, such as Lobbezoo, (CFO of Philips Semiconductors), Michael Porter (professor of Harvard University), Bangfei Jazz (the former British Telecom CEO) and David Thoreau (Professor of MIT).

Note 2. A To avoid the estimation bias due to the endogeneity of firm's introducing independent director, Duchin, Matsusaka and Ozbas (2010) examined the relationship between board independence and firm performance during U.S. regulatory change between 1999 and 2002. Chhaochharia and Grinstein (2009) and Guthrie, Sokolowsky and Wan (2012) examined the effect of board independence on CEO compensation under the background of new NYSE and Nasdaq listing rule following the passage of SOX in 2002.

Note 3. Bhagat and Black (2002) and Hermalin and Weisbach (2003) indicated that without controlling the endogeneity of key independent variable, estimation and explanation for coefficient are likely to be biased.

Note 4. Examples of observable differences are firm size and growth. Examples of unobservables are information revealed during a financial event that are known to some market participants or other information

that is publically disclosed by the company but is too costly for researchers to collect (Tucker, 2011).

Note 5. Tucker (2011) mentioned that matched-sample designs have a long history in accounting and finance research (Cram, Karan, & Stuart, 2009; Loughran & Ritter, 1997).

Note 6. Correction for selection bias duo to selection on unobservables follows Heckman (1979)'s two stage estimation.

Note 7. Rubin and Thomas (1992) demonstrated that using estimated probability of being treated based on observable characteristics X, P(X), instead of P(X), reduces selection bias.

Note 8. According Shen and Chang (2009),  $\eta$  is specified as quarter of standard error of all estimated propensity scores.

Note 9. Bhagat and Black (2002) found that firm with higher tendency of setting independent director when their performance is bad in previous periods.

Note 10. One except is Outside.

Note 11. In model (1), main predictor is *ID\_d*, and five firm characteristic variables, *Lnasset*, *Debt*, *Rd*, *Salesgrowth* and *Age* are incorporated. In Model (2) main predictor is *ID\_d*, and four board and ownership structure variables, *Board*, *CEOhold*, *Pledge* and *Insthold* are incorporated. In mode (3), in addition to main predictor, five firm characteristic variables and four board and ownership structure variables are regressors. In model (4), in addition to all variables in model (3), ten year dummies and 17 industry dummies are added to control for macroeconomic and industry effect on corporate performance.

Note 12. In Table 3, the correlation coefficient between *Lnasset* and *ExecuPayT* is significantly positive (0.3598), the correlation coefficient between *Lnasset* and *ExecuPayA* is also significantly positive (0.3468).

Note 13. In model (1), main predictor is *ID\_d*, and five firm characteristic variables, *Lnasset*, *Debt*, *Rd*, *Salesgrowth* and *Age* are incorporated. In Model (2) main predictor is *ID\_d*, and four board and ownership structure variables, *Board*, *CEOhold*, *Pledge* and *Insthold* are incorporated. In mode (3), in addition to main predictor, five firm characteristic variables and four board and ownership structure variables are regressors. In model (4), in addition to all variables in model (3), ten year dummies and 17 industry dummies are added to control for macroeconomic and industry effect on corporate performance.

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