# Current Risk Factors and Some Aspects of Prospective Development of Agro-Industrial Complex Potential in Tatarstan: Financial, Investment, Innovative

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Received: March 10, 2015 Accepted: March 31, 2015 Online Published: April 30, 2015 doi:10.5539/ass.v11n11p206 URL: http://dx.doi.org/10.5539/ass.v11n11p206

### **Abstract**

Aim: to define current risk factors and find out the ways to develop the agro-industrial complex potential in Tatarstan. Methods: in our research we have used the methods of synthesis, analysis and the method of management by objectives. Results: we have carried out the estimation of the influence of current risk factors on the development of agro-industrial complex in Tatarstan; we have given some recommendations on the choice of the ways how to improve its efficiency in modern conditions. Scientific novelty: we have found out and systematized key factors that influence the development of agro-industrial complex in modern conditions; we have described the principle on the basis of which the components are selected for the agro-industrial cluster with the estimation of their innovative potential taken as the ground for such research. Practical significance: having analyzed the key factors influencing the agro-industrial complex in modern conditions we have suggested the optimal current regional policy to develop and improve the agro-industrial potential in the Republic of Tatarstan.

# 1. Introduction

When Russian restrictions to import agricultural products from EU were introduced, there was observed a serious growth of opportunities for home producers to expand their market channels. This paper is devoted to the topical issues of how big their chances are to maximize their advantage and occupy the freed markets, to increase efficiency of the agro-industrial sphere, which will provide the long-term competition for them, and provide to the maximum the people of the country with the necessary volumes of agricultural products.

It is strategically important for the Russian government to work out an integral programme for the agro-industrial complex development in the current conditions. This programme should take into account all risk factors of its environment which will substantially increase its support. Such measures should be aimed at the decrease of dependence on production import and provide the development of non-resource sector in the country oriented on using the untapped capacity of regional agro-industrial complexes. This paper aims at finding out and estimating the key factors influencing the agro-industrial complex in Tatarstan and giving recommendations on the choice and realization of the optimal policy to increase its potential on the regional level.

### 2. Results

The agro-industrial complex of the Republic of Tatartan accommodates 4.5 mln hectares of farmland (3.4 mln of them are tillable soil), the proportion of which in the Russian Federation is 2.4%, and the rural population comprises 931 thousand people.

According to the statistics issued by the Ministry of Agriculture and foodstuff of the Republic of Tatarstan the gross product of agricultural sector of Tatarstan made 150.1 billion rubles among all categories of households during 9 months of 2014, including crop production -61.5 billion rubles, cattle breeding -88.6 billion rubles, which exceeds the level of the analogous period of 2013 by 5.2% (at the comparable estimation). The expected

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levels for the year of 2014 in Tatarstan are the following ones: the agricultural gross product - 170 billion rub.; the production index -102.0%.

Marking the positive economic scenario for 2014 and talking about the long-term development prospects we can't but take into account one of the key non-controllable risk factors which is the weather conditions. The year of 2014 met quite favourable weather conditions and promoted growth of the gross production dynamics in agriculture. We should note the total agricultural scores of the previous 2013 year experiencing the lack of moisture which reflected the loss of positive development dynamics. The 2.2% decrease in 2013 compared to the level of 2012 was marked at the Final Board on the performance of the industry during the first year of realization of "Agricultural industry development through to 2020" programme on February 19th 2014.

We will mark the agricultural gross product dynamics in Tatarstan from 2008 to 2012 in Figure 1.

The diagram clearly shows a sharp index decline for extremely drought-impacted year of 2010, which emphasizes the objective existence of specific risk factors for agriculture and makes specialists think about the necessity to form a substantial stabilizing base which will allow to minimize the non-controlled risk effect.

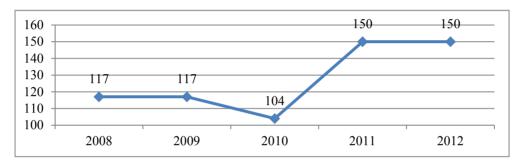


Figure 1. Agricultural gross product dynamics in Tatarstan 2008-2012 (billion rub.)

In the years of average climatic conditions the bearing point for supporting agriculture is the growth of the labour efficiency level which depends on such factors as energy- and technical capability of the industry as well as the effective labour management. The given circumstance determines the appropriateness of the efforts directed onto the intensification of usage of such instruments as additional financing, implementation and employment of both technological and managerial innovations into the sphere of agricultural business.

Let's mark the next risk factor. It is the economic situation in the country with the subsequent sufficiency of state financing allocated for the agro-industrial complex of Tatarstan and the prospects of investment revenues. We should mention the fact that in 2013 the Ministry of Agriculture of Russia stopped considering investment projects due to the absence of financing sources. Concerning the carried out investments, as is shown in Figure 2, the volume of investments into the agro-industrial complex in Tatarstan made more than 126.7 billion rubles for the period of 2008-2013.

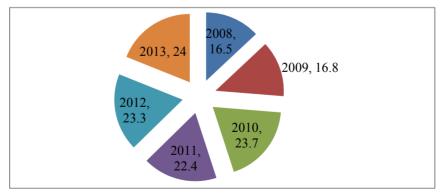


Figure 2. Volume of investments into the agro-industrial complex in Tatarstan for the period of 2008-2013 (billion rub.)

The statistics on October, 1 2014 shows that in Tatarstan the volume of subsidized bank credits in the framework of resources' provision of the agrarian project and the implementation of the State Programme for Agricultural

Development and Agricultural Products, Raw Materials and Food Markets Regulation make 110.9 billion rub. for the period of 2013 - 2020, 49.1 billion rubles of which is investments.

The programme aims at "providing food supplies independence of Russia in the parameters set by the Food Security Doctrine of the Russian Federation ratified in the Russian Federation Presidential Decree № 120 on January, 30 2010; increase of competitiveness of Russian agricultural products on the international and home markets in the framework of Russia's accession into the World Trade Organization; increase of financial stability of the agro-industrial complex enterprises;

A steady growth of rural areas; reprocessing and efficiency increase of agricultural usage of land and other resources as well as the greening of enterprises."

The volume of budget allocations for the implementation of the Programme from the federal budget fund makes 1525586707.5 thousand rubles (in current prices) (Ministry of Agriculture of Russia – 1437819135.6 thousand rubles, Ministry of Culture of Russia – 2756432.4 thousand rubles, Federal Service for Veterinary and Phytosanitary Surveillance – 85011139.5 thousand rubles) (2014 N315).

In the framework of the given Programme we have made a forecast of the index dynamics for the growth of agricultural products production in households of all categories (in comparable prices), the diagram shows the percentage to the previous year in Tatarstan for 2013 - 2020 (Figure 3)

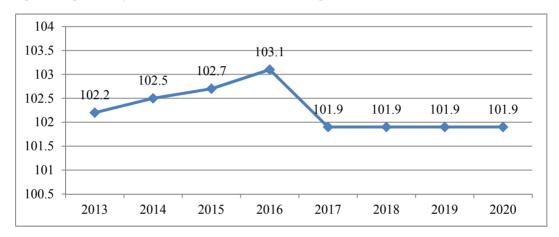


Figure 3. Agricultural products production index in households of all categories (in comparable prices), percentage to the previous year in Tatarstan according to pro forma data of State Programme for Agricultural Development and Agricultural Products, Raw Materials and Food Markets Regulation through to 2013 – 2020

As for other target programmes to support the agro-industrial complex functioning in Tatarstan we should mark the following ones: *Leasing-grant 2014*, the programme "Family cattle-breeding farms on the basis of farming enterprises in Tatarstan" through to 2012-2014, cattle-breeding and corn production farms development, the programme of Support for beginner-farmers through to 2012-2014, etc.

Besides those mentioned above, aiming at making bank credits more available for small business entities the Investment and Venture Fund of the Rebublic of Tatarstan together with the Committee on the small and middle-size business development and the Republican banks have worked out and implement programmes oriented to the creation and development of the projects in the real sector of economy in the following priority directions - expansion of production; acquisition and modernization of fixed assets; adoption of technology; innovative activity (http://base.garant.ru/).

Judging by the forecast and target setting the successful implementation of the given programmes of support could have a future chance for although not revolutionary but steady annual production growth of the branch, however, the fact remains that due to the policy of economic sanctions against Russia carried out by EU and the USA, the economic situation in Russia has been undergoing serious distress, and we can't exclude the risk of funding shortfall for the agro-industrial complex in Russia as well as in Tatarstan.

As we mentioned above the maintaining labour efficiency indexes by means of the technical equipment factor is treated as a key bearing point. Let us regard the statistical data on agricultural machinery renovation in Russia. Figure 4 shows the dynamics of coefficients of agricultural machinery renovation for 2000-2013.

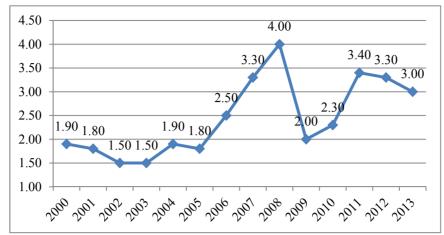


Figure 4. Coefficient of agricultural machinery (per cent) (tractors in general (without excavating, reclamation or other machines installed on them), Russia) (Kirshin, Datsyk, & Titov, 2013)

It should be noted that the indexes are at low level and highlight the lack of financing for technical and technological modernization of the agro-industrial complexes in the Russian Federation, their maximum during 13 years doesn't exceed the level of 4.00.

The prospectives of the development of the given direction include the following events in the framework of the Programme of technical and technological modernization for 2014-2016 (Table 1).

Table 1. Programme of technical and technological modernization for 2014-2016 (Glebova, Sadyrtdinov, & Rodnyansky, 2013)

		Years			Total
Naming unit		2014	2015	2016	
	forecast	fact August,1			
Subsides from the budget of	the Republic	of Tatartan			
Compensation of 40% value VAT excluded, billion rub.	2,00		2,00	2,00	6,00
Forecast for agricultural n	nachinery acq	uisition			
Tractors	650	215	700	750	2100
Grain combine harvesters	210	113	240	260	720
Forage combine harvesters	60	75	70	80	210
Sowing machines	60	34	70	80	210
Milking machines	150	104	150	150	450
Mixer-feeders	50	28	50	50	150
Milk cooling tanks	150	61	150	150	450
Total, billion rub.	5,8	3,9	5,8	5,8	17,4
Expected energy security	164		185	200	

Energy security by January, 1 2014 – 158 horsepower for 100 hectares

Judging by the forecast data the 3-year programme will allow to spend 6 billion rubles annually to acquire high-power multifunctional production machinery, which will increase the energy security up to 200 horsepower for 100 hectares of crop planting and will increase the labour efficiency twofold.

In the Republic of Tatarstan there is a plan to implement big investment projects in 2015 with the budget value of 2638 billion rubles at the production bases of the following enterprises of the agro-industrial complex of Tatarstan: JSC "Zainskii sakhar" (Zainsk sugar), JSC "Kulon Agro", JSC "Kamskaya Niva", CJSC "Nurlatskii sakhar" (Nurlat sugar), JSC "Greenhouse Center "Maiski".

Investigating the innovative development factor as the factor of labour efficiency and competitiveness increase in the sphere of agro-industrial sector we are going to present and compare values and curve behaviour of the indexes of the share of innovative goods, works, services in the overall volume of shipped goods, performed works, services in the organizations of industrial production and service sphere all along the Russian Federation and the Republic of Tatartan (Figure 5 and 6).

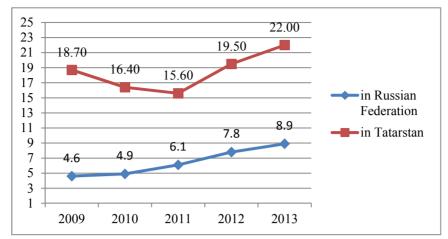


Figure 5. Share of innovative goods, works, services in the overall volume of shipped goods, performed works, services in the organizations of industrial production (Note 1) and service sphere, in the Russian Federation and Tatarstan.

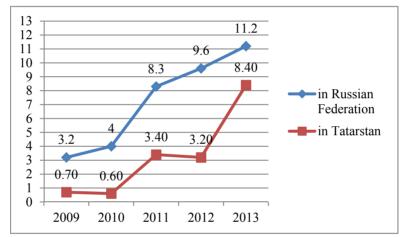


Figure 6. Share of innovative goods, works, services in the overall volume of shipped goods, performed works, services in the organizations of the service sphere, in the Russian Federation and Tatarstan

Judging by the curve behavior we might conclude that innovative potential is realized more effectively at industrial production enterprises of Tatarstan than in Russia in general, i.e. it exceeds the average index in Russia more than twofold, the share curve in both cases lies in the upward phase. The dynamics also grows at the service-rendering enterprises (the year of 2013 was marked by a confident leap from 3.2 to 8.4 in Tatarstan), however, the indexes here are more moderate than on average in Russia.

We will analyze the data of the innovative goods volume according to the types of economic activity in Russia (table 2), calculate the shares of innovative goods, works and services in their volumes in Russia. Since the curve behavior of the share of innovative goods, works and services in Tatarstan and Russia show similar tendencies we will use this fact and gross up the data obtained for Russia and give recommendations for Tatarstan.

It should be noted that besides agricultural sphere the agro-industrial complex includes the branches which ensure its effective functioning: machine-building; chemical, mineral and fertilizer production; process industries: food production, raw material processing for consumer goods industries; infrastructure: procurement, transportation, storage of agricultural products, delivering agricultural raw materials to the consumer, building and staff training for all spheres of the agro-industrial complex. Let us see the dynamics of the share in these types of activity (Figure 7).

We will single out economic activities arousing our outmost interest in the context of the innovative potential of the agro-industrial complex: tobacco and food production including drinks; chemical production; machinery and equipment production; scientific research and development.

Table 2. The volume of innovative goods, works, services 1 according to the type of economic activity (million rubles)

own-produced goods shipped, works and services performed by the own forces of the industrial production organization and the sphere of services

		incl	ading innovative	roods works ser	vices	
2 2013	2011	Index share	2012	Index share in 2012	2013	Index share in 2013
	2106740,7	0,0631	2872905,1	26800	3507866,0	0,0915
	516779,7	0,0671	522890,9	0,0653	523210,5	0,0605
	506198,0	0,0755	506171,9	0,0734	500420,3	0,0660
	10581,7	0,0106	16719,0	0,0149	22790,2	0,0212
	1309228,6	0,0684	1973535,6	0,0962	2518618,0	0,1157
10,9 3317830,4	116193,1	0,0405	113182,7	0,0385	3317830,4	1,0000
7,9 152123,3	2996,1	0,0232	2973,9	0,0231	3699,0	0,0243
	531 5	0 0141	470 0	0.0136	570.4	0.0162
	0,100	U,U141	470,0	OCTUPO	7,0,7	ZOTOTO
_	2546,8	0,0130	4676,6	0,0184	7562,4	0,0303
	31252,3	0,0590	26170,7	0,0473	100000	0,0318
	93082,1	0,0234	431537,3	0,1043	7,10/21	0,1515
11,7 1679998,2	156757,3	0,1017	165100,9	0,1004	710827,0	0.0958
	31746,0	0.0784			710827,0 710827,3	Chores.
		0,0101	44 603 ,6	0,1040	18/6/,2 710827,0 160977,3 40295,2	0,0924
	21659,1	0,0264	44 603 ,6 27049,7	0,1040 0,0287	18/6/,2 710827,0 160977,3 40295,2 39777,3	0,0924
	21659,1	0,0264	44 603 ,6 27049,7	0,1040 0,0287	18/6/,2 710827,0 160977,3 40295,2 39777,3	0,0924
ω -	21659,1 232940,9	0,0264	44 603 ,6 27049,7 221281,5	0,1040 0,0287 0,0589	18/6/,2 710827,0 160977,3 40295,2 39777,3 264827,2	0,0924 0,0414 0,0749
	21659,1 232940,9 58384,1	0,0264 0,0618 0,0687	44 603 ,6 27049,7 221281,5 62289,4	0,1040 0,0287 0,0589 0,0604	18/07,2 710827,0 160977,3 40295,2 39777,3 264827,2 68797,0	0,0924 0,0414 0,0414 0,0749 0,0622
	21659,1 232940,9 58384,1 87661,4	0,0264 0,0618 0,0687 0,0907	44 603 ,6 27049,7 221281,5 62289,4 102206,8	0,1040 0,0287 0,0589 0,0604 0,0970	18/07,2 710827,0 160977,3 40295,2 39777,3 264827,2 68797,0 118139,5	0,0924 0,0924 0,0414 0,0749 0,0622 0,1073
	21659,1 232940,9 58384,1 87661,4 398495,0	0,0264 0,0618 0,0687 0,0907 0,1895	44 603 ,6 27049,7 221281,5 62289,4 102206,8 663061,1	0,1040 0,0287 0,0589 0,0604 0,0970 0,2619	18/6/, 2 710827,0 160977,3 40295,2 39777,3 264827,2 68797,0 118139,5 816997,6	0,0924 0,0414 0,0749 0,0622 0,1073 0,2815
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	21659,1 232940,9 58384,1 87661,4 398495,0 74983,0 21362,1 49486,6 24951,2	0,0264 0,0618 0,0687 0,0907 0,1895 0,0947 0,0062 0,0362	44 603 ,6 27049,7 221281,5 62289,4 102206,8 663061,1 108931,5 13177,9 41444,1 14648,1	0,1040 0,0287 0,0589 0,0604 0,0970 0,2619 0,1005 0,0036 0,0252 0,0520	18/6/, 2 710827,0 160977,3 40295,2 39777,3 264827,2 68797,0 118139,5 816997,6 139563,4 30702,2 31535,7	0,0924 0,0414 0,0749 0,0622 0,1073 0,2815 0,1386 0,0076 0,0205 0,1329
	tobal         2012         2013           2012         2013         38334530,2           8006699,5         8654604,7         8693849,2         7578971,8           6893849,2         7578971,8         1172850,3         1075632,9           20516455,4         21763846,9         21763846,9           2937300,9         3317830,4         152123,3           2937307,9         152123,3         34447,9         35114,1           254229,1         249745,1         553874,7         589,647,0           4138756,8         4691744,8         1679998,2           428640,0         436154,8         1679998,2           428640,0         436154,8	2013 38334530,2 8654604,7 7578971,8 1075632,9 21763846,9 3317830,4 152123,3 35114,1 249745,1 589 647,0 4691744,8 167998,2 436154,8	2013 2011 Index sha 38334530,2 2106740,7 0,0631 8654604,7 516779,7 0,0671 7578971,8 506198,0 0,0755 1075632,9 10581,7 0,006 21763846,9 1309228,6 0,0684 3317830,4 116193,1 0,0405 152123,3 2996,1 0,0232 35114,1 531,5 0,0141 249745,1 2546,8 0,0130 589 647,0 31252,3 0,0590 4691744,8 93082,1 0,0234 1679998,2 156757,3 0,0101	2013 2011 Index sha 38334530,2 2106740,7 0,0631 8654004,7 516779,7 0,0671 7578971,8 506198,0 0,0755 1075632,9 10581,7 0,0064 21763846,9 1309228,6 0,0684 3317830,4 116193,1 0,0405 152123,3 2996,1 0,0232 35114,1 531,5 0,0141 249745,1 2546,8 0,0130 589 647,0 31552,3 0,0590 4691744,8 93082,1 0,0234 1679998,2 156757,3 0,1017	2013 2011 Index sha in 2011 index sha 38334530,2 2106740,7 0,0631 8654604,7 516779,7 0,0671 7578971,8 506198,0 0,0755 1075632,9 10581,7 0,006 21763846,9 1309228,6 0,0684 3317830,4 116193,1 0,0405 152123,3 2996,1 0,0232 35114,1 531,5 0,0141 249745,1 2546,8 0,0130	Deciding Innovative goods, works, service   Service

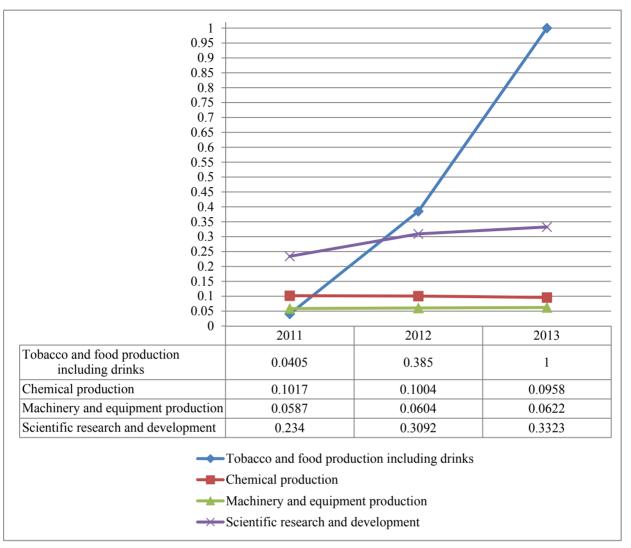


Figure 7

The highest innovative activity rates are observed in the sphere of tobacco and food production including drinks; it has lately reached the level of 100%. The second place of the highest innovative activity rates is occupied by scientific research and development. The reason for their success, as our investigation has revealed, lies in the fact that those spheres experience rapid growth in the framework of cluster approach.

# 3. Conclusions

We have singled out a set of modern risk factors for the potential growth of the agro-industrial complex in Tatarstan, such as weather conditions; economic situation in the country with subsequent risks of insufficient state financing for the agro-industrial complex and investments curtailing; technical equipment of agriculture; innovative development factor.

In the light of current economic situation in the country there are no objective reasons to count for state financial and capital expenditure expansion, thus, it would be quite reasonable to turn to the issue of efficiency and competitiveness increase in the sphere of the agro-industrial complex in Tatarstan at the expense of economy acquired as the result of managerial innovations.

Taking into account the results of the carried out assessment of the agro-industrial complex development prospects in the context of those risk factors influencing it, we have come to the conclusion that the most prospective and reasonable regional policy for the potential development and empowerment of the agro-industrial complex of Tatarstan should be the implementation of cluster approach.

Cluster approach could play a key role in this sphere, since regarding the forecast risks of insufficient financing for the agro-industrial complex it is the cluster development that could bring profit to Tatarstan enterprises. The projected profits could include efficiency increase at the expense of cost reduction in the given activity, development of the market, increase of flexibility and innovative potential while creating new products and technologies, which would substantially affect the potential growth of agro-industrial complex of Tatarstan in general.

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# Note

Note 1. According to the form № 4 of Federal statistical surveillance - innovation "Data of the innovative activity of the organization" (annual). Starting from the report for 2011, the report comprises organizations with 73 code according to Russian classification of Economic Activities (Scientific research and investigations)

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